

About ThPA S.A. – Port of Thessaloniki

ThPA S.A. aspires to more than a port, to be the multi-gateway intermodal network and logistics solutions provider for the Balkans and the broader Southeast, Central and Eastern European region, strategically located in Northern Greece close to the major Trans-European motorway and railway networks with direct access to the Southeastern European countries. The Port of Thessaloniki has been designated as a port of International Interest (Government Gazette B'/202/16.2.07) and one of the Greek ports, which belongs to the Core Network of Trans-European Transport Network (TEN-T).

ThPA S.A. mission is to provide an evolving, efficient and reliable intermodal network, which safeguards and upgrades the supply chain of its broader region, while actively contributing to the growth of its business partners, delivering value to all stakeholders and society, while promoting sustainability.

Port of Thessaloniki is the largest Conventional Cargo Transit Port of Greece and one of the leading ports in the Eastern Mediterranean. ThPA S.A., listed on the Athens Exchange since 2001, handles containers, conventional cargo, operates the free zone of the Port in accordance with tax and customs legislation currently in force authorized with AEO license, offers reliable and cost-efficient logistics solutions and intermodal rail services with direct rail connectivity between the Port of Thessaloniki and Bulgaria (Sofia), Serbia (Nis) and the Republic of North Macedonia (Skopje) and serves passenger traffic through cruise and ferry.

In 2021, ThPA S.A. achieved homeport status for the cruise sector, becoming a port for embarkation and/or disembarkation of passengers onboard cruise ships, significantly contributing to the development of tourism in Northern Greece. The Port also has ferry connections with the islands of the Northeast Aegean, the Cyclades, and the Sporades Islands (Skiathos, Skopelos and Alonissos). ThPA S.A. promotes and enhances economic growth locally, nationally and internationally, focuses on the pillars of business, innovation, sustainability and society with direct access to more than 70 million consumers. ThPA S.A. is the gateway to growth and opportunities.

Green Award Network

ThPA S.A. is the first port in Greece to participate in the Green Award Network as an Incentive Provider, offering a 15% discount on port charges to Green Award-certified vessels calling the Port of Thessaloniki. The Green Award certificate is a quality mark for vessels and shipping companies that exceed the statutory obligations regarding environmental standards.

Certifications

ThPA S.A. is the 1st Greek Port certified with ISO 45001:2018 for the management of occupational Health & Safety. ThPA S.A., with the main objective of providing reliable, modern and competitive services also has the following internationally recognized certifications:

- ISO 37001: 2016, for the Antibribery Management System
- ISO 50001:2018, for the Energy Management System
- ISO 9001:2015, for the Quality Management System
- ISO 14001:2015, for the Environmental Management System
- ISO/IEC 27001:2013, for the Information Security Management System applied to the Container & Conventional Cargo Terminal information system and the protection of digital data at the Container Terminal and the Conventional Cargo Terminal
- ISO 22301:2019, for Business Continuity Management System
- Authorized Economic Operator (AEO) License for Security and Safety (AEOS) from the Independent Authority for Public Revenue.

Member of



Awards



Pier 6 Expansion

The Mandatory Investments of the First Investment Period that ThPA S.A. has undertaken to implement under the Concession Agreement with the Greek State, have a total reference cost of €180 million and are spearheaded by the Pier 6 (Container Terminal) expansion project. According to the specifications, the project “Expansion of the Marine Works Infrastructure of Pier 6” includes:

- ✓ Construction of a new additional quay wall 513m long, of which 470m will have a depth of -17,7m.
- ✓ Construction of an additional yard area, 306,5m wide.
- ✓ All the additional infrastructure works that are required for ensuring full operability of the new quay wall and the yard area.

The completion of the project marks the substantial upgrade of the competitiveness of the Port of Thessaloniki as it:

- ✓ Enhances the position of the Port of Thessaloniki in the global port industry and the logistics supply chain due to its proximity to the markets of Southeast and Central Europe as well as to the major trans-European motorway and railway networks.
- ✓ Significantly increases the capacity of the port.
- ✓ Allows the service of main liner container vessels (Ultra Large Container Vessels) with a capacity of up to 24.000 TEU.
- ✓ Leads to a significant increase in the port's commercial activity.

Infrastructure upgrades at the Port of Thessaloniki are a direct investment of major importance also for the City of Thessaloniki and foster cross-border synergies in Southeast Europe, substantially enhancing the growth prospects in the wider region.

Social Economic Impact of Pier 6

The implementation and completion of the project contributes substantially to economic and social development with various and multiplier benefits on a local and national level. Specifically, the Pier 6 expansion project during its implementation 3-year period, according to an independent study, has been estimated that it:

- ✓ Generates annual revenues of over €230m throughout the port ecosystem directly or indirectly affected by the expansion of Pier 6 - this amount concerns the port, cooperating companies, suppliers, but also other businesses, especially in the transport sector.
- ✓ Significantly increases public revenues from direct and indirect taxes over €35m per year.
- ✓ Generates added value of over €90m per year during the construction period, contributing to the country's GDP.
- ✓ Supports, both directly and indirectly, the creation of more than 3.300 jobs, significantly strengthening the critical social sector of employment.

Additionally, in the ten-year full operation period, "Pier 6" is expected to:

- ✓ Generate annual revenues of €272m throughout the port supply chain, which includes cooperating companies such as suppliers and other businesses, especially in the transport sector.
- ✓ Significantly increase public revenues from direct and indirect taxes of over €55m per year.
- ✓ Generate added value of over €177m per year, contributing to the country's GDP.
- ✓ Support the creation of over 4.000 jobs, both directly and indirectly, significantly strengthening the critical social sector of employment.

Tourism Development for Northern Greece through the Port of Thessaloniki

Cruise and Ferry are both very important for the further development of the tourism industry of Northern Greece – especially cruise, since statistically 6 out of 10 passengers will return for a vacation to the destination they visited by cruise and had a unique and enjoyable experience.

In 2021, ThPA S.A. achieved homeport status for the cruise sector, thus Port of Thessaloniki is a port for embarkation and/or disembarkation of passengers onboard cruise ships not only for local passengers but also for international passengers from the nearby neighbouring countries with very positive testimonials, such as:

- ✓ "We could have spent 10 days here visiting the place. It has a lot to offer"
- ✓ "The walk to town was pleasant and quite close to the ship"
- ✓ "The guides in our tours were fantastic. Very knowledgeable and engaging"
- ✓ "We definitely would like to come back one day"
- ✓ "It was a great discovery. Glad the Cruise company chose this destination".

Thessaloniki enjoys impressive growth in cruise

Today more than ever, Thessaloniki and the broader region offer cruise visitors unique and unforgettable cultural, historical, archeological and gastronomic experiences. The 2023 cruise season at the Port of Thessaloniki concluded with 68 arrivals, almost half of which were homeporting arrivals, representing an increase of approximately 12% compared to 2022.

On June 4, 2023, the Port of Thessaloniki welcomed for the first time two cruise ships simultaneously, in two different passenger terminals, as the 2nd Passenger Terminal, in a renovated building at Pier 2, commenced operations. The new cruise terminal, which became fully operational in July 2023, is fully equipped and operates with the current and new Schengen entry-exit system requirements, in accordance with EU Directive 2017/2226.

For 2024, according to data posted on the Company's website, nearly 80 calls have already been scheduled. The 2024 cruise season began earlier than ever before with the arrival and the overnight stay of "Celebrity Infinity" on February 3rd. "Celebrity Infinity" vessel of Celebrity Cruises, a subsidiary of Royal Caribbean, is expected to call Thessaloniki a total of 20 times in 2024, with 8 of these, from February to April, to be arrivals with an overnight and a 27.5-hour stay in the city.

In addition, ThPA S.A. with Thessaloniki Tourism Organization and in cooperation with the Universities of Piraeus and Aegean are conducting a study on the Assessment of the Social and Economic Impact of Cruise for the city and the wider Metropolitan Area of Thessaloniki. Specifically, according to the preliminary conclusions of the study presented during the Posidonia Sea Tourism Forum (PSTF) 2023 held in Thessaloniki in April, 90.1% of passengers state that after their visit they are extremely or likely to recommend Thessaloniki as a tourist destination. Upon completion of the study, specific data will emerge that will contribute to strengthen this activity and make the destination more attractive for cruise companies and passengers.

1st Underwater Cleaning Action at the Port of Thessaloniki

In the framework of its initiatives for the protection of the marine environment and the advancement of sustainable development, ThPA S.A. organized in September 2023, the 1st Underwater Cleaning Action at the Port of Thessaloniki. The action was implemented under the auspices of the Region of Central Macedonia and the Municipality of Thessaloniki. With the participation of 16 divers, the seabed around Pier 1 of the Port of Thessaloniki was cleaned of objects that have no place in the marine environment. The objects that were located (1.5 tons) were lifted by specialized divers, with the aim of subsequently recording, separating, and reusing or properly managing them. At the same time, more than 250 high school students in Thessaloniki had the opportunity to experience an experiential educational journey and to be informed about significant issues concerning environmental and marine protection.

Southeast Europe Connectivity Forum

In addition to the business initiatives that place connectivity at the forefront, ThPA S.A. seeks to enhance public dialogue on key issues. In this context, in 2023 it participated as a strategic partner in the organization of the major international conference "Southeast Europe Connectivity Forum", which took place in Thessaloniki, on October 31 and November 1. The focus of the conference, which was held for the first time, was the role of Greece, and particularly Thessaloniki, as a hub of development and connectivity for the wider Southeast European region.

Overall, ThPA S.A. aims to actively contribute to the dialogue around key issues, such as improving the connectivity of transport networks and the development of strong digital, transport and energy infrastructures, with a view to creating added value for the benefit of the economies and societies of the wider region of Southeast Europe.

Focus on international outlook and synergies

Extroversion and the creation of synergies that highlight its international orientation and its commitment to creating value for the company itself, as well as for its business and social partners, remain at the heart of ThPA S.A.'s strategy.

In this context, the Company has undertaken numerous initiatives, such as the signing of a cooperation agreement with the Suez Canal Economic Zone (SCZone), the Port of Gdansk in Poland and the Port of Ashdod in Israel, expanding the role of the Port of Thessaloniki as a port of

international importance, promoting cross-border trade, enhancing connectivity and contributing to the country's extroversion.