



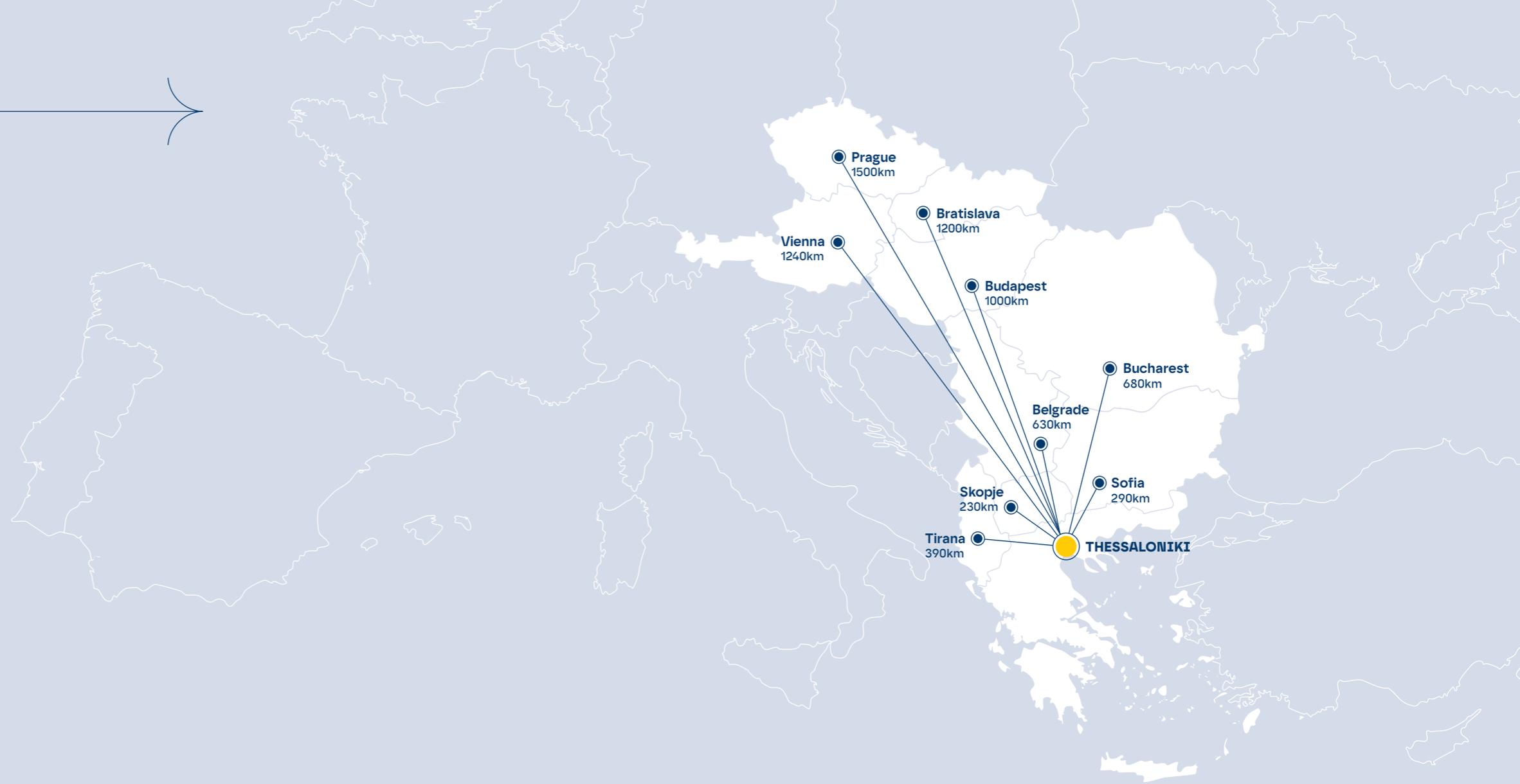
ThPA S.A.
PORT OF THESSALONIKI

MORE THAN A PORT

Road/Rail connection with Southeastern and Central European Countries

5 Country capitals within a range of 700km from the Port of Thessaloniki, making it the natural Gateway for the Balkan market:

BELGRADE	630km
BUCHAREST	680km
SKOPJE	230km
SOFIA	290km
TIRANA	390km



THE GATEWAY TO SOUTHEAST AND CENTRAL EUROPE

The Port of Thessaloniki has been designated as a port of International Interest (Government Gazette B'/202/16.2.07) and one of the Greek ports, which belongs to the Core Network of Trans-European Transport Network (TEN-T)

It is strategically located in Northern Greece close to the major Trans-European motorway and railway networks (Orient East/Med Corridor and Corridor X) with direct access to the Southeastern European countries.

COMPANY PROFILE

ThPA S.A., listed on the Athens Exchange since 2001, handles containers, conventional cargo, operates the free zone of the Port in accordance with tax and customs legislation currently in force authorized with AEO license, offers reliable and cost-efficient logistics solutions and intermodal rail services with direct rail connectivity between the Port of Thessaloniki and Bulgaria (Sofia), Serbia (Nis) and the Republic of North Macedonia (Skopje) and serves passenger traffic through cruise and ferry.

OUR VISION

We aspire to be more than a port, to be the multi-gateway intermodal network and logistics solutions provider for the Balkans and the broader Southeast, Central and Eastern European region.

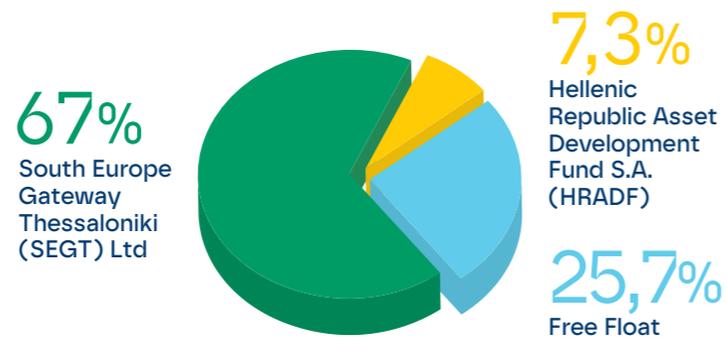
OUR MISSION

To provide an evolving, efficient and reliable intermodal network, which safeguards and upgrades the supply chain of our broader region, while actively contributing to the growth of our business partners, delivering value to all stakeholders and society, while promoting sustainability. To develop the connectivity of the Port of Thessaloniki and further expand ThPA S.A.'s intermodal rail service in Southeast and Central Europe.

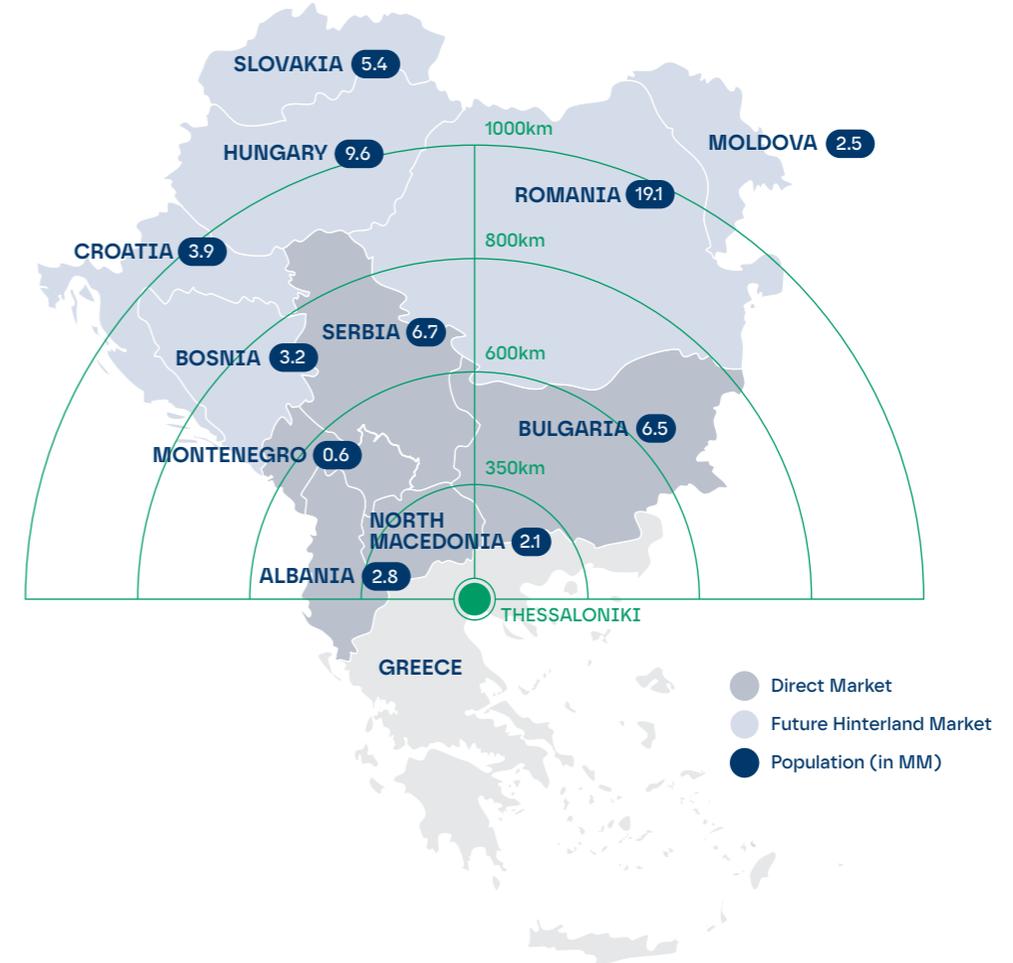
OUR STRATEGY

To develop the connectivity of the Port of Thessaloniki and further expand ThPA S.A.'s intermodal rail service in Southeast and Central Europe.

CURRENT SHAREHOLDER STRUCTURE



A DRIVER FOR REGIONAL DEVELOPMENT



CURRENTLY SERVICING HINTERLAND

>20M people



FUTURE HINTERLAND

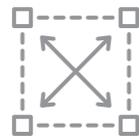
45M people

PORT CHARACTERISTICS & EQUIPMENT



QUAY LENGTH

Rail connection to all quays
6.200m (6 piers)
Container: 568m
Conventional: 3.755m



PORT AREA

Container: 370.000m²
Conventional: 900.000m²



CURRENT PORT CAPACITY

Container: 650.000 TEU
Conventional: 6.000.000 Tons
Dry Port in Sofia



SILO FACILITIES

*Under reconstruction: ready in 2025

1.840m² coverage area
20.000 tons capacity
Cargo receipt rate: 120 tons/hour &
Transport capacity 150.000 tons/month



SEA DEPTH (LLW)

7m to 12,6m



QUAY CRANES

4 STS
3 MHC
2 Telescopic mobile Cranes
12 Cranes for Bulk &
Break Bulk Cargo



CONTAINER YARD EQUIPMENT

20 Straddle Carriers
4 Reach Stackers
17 Loaders
4 Empty Container Handler
1 RMG/Transtainer
474 Plugs (Reefer Equipment)
13 Tractors



CONVENTIONAL CARGO TERMINAL YARD EQUIPMENT

39 Forklifts
5 Loaders
9 Skid Loaders
4 Excavators
3 Rail Tractors
1 Electric Magnet for metal sheets handling



CERTIFICATIONS

ISO 9001:2015 – Quality Management System

ISO 14001:2015 – Environmental Management System

ISO 22301:2019 – Business Continuity Management System

ISO 27001:2013 – Information Security Management System

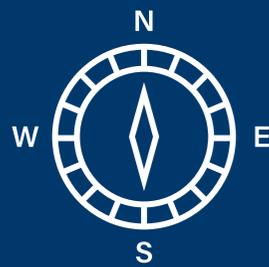
ISO 37001:2015 – Anti-bribery Management System

ISO 45001:2018 – Occupational Health and Safety Management System

ISO 50001:2018 – Energy Management System

AEO Certification – Authorized Economic Operator (AEO) License for Security and Safety (AEOS) from the Independent Authority for Public Revenue

Green Award Network – Incentive Provider of the Green Award Network

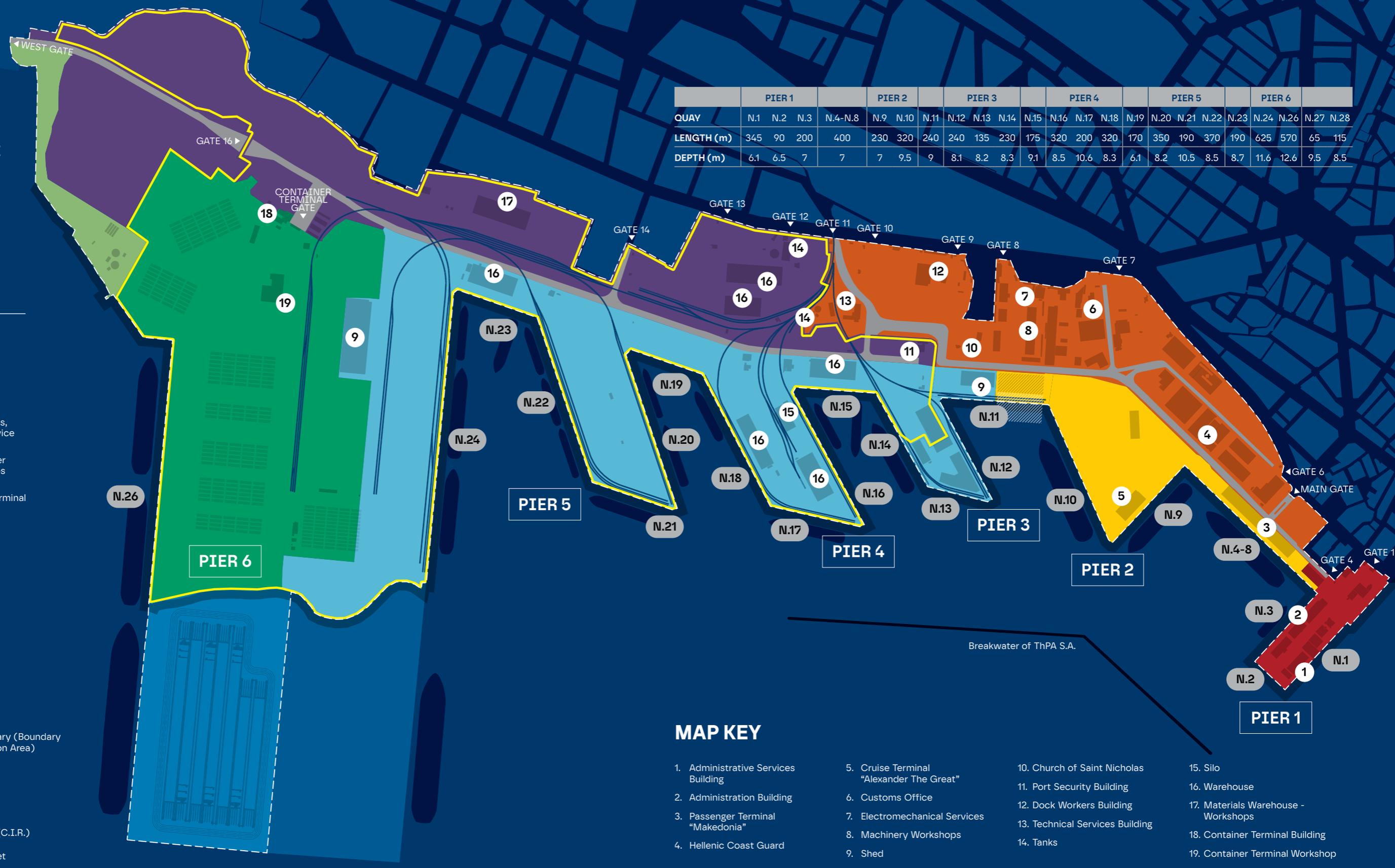


Latitude: 40° 33' N
 Longitude: 22° 56' E
 Admiralty Chart: 2070
 Admiralty Pilot: 48
 Time Zone: GMT+2h
 UNCTAD Locode: GR SKG

MAP LEGEND

- Pier No. 1
Administrative & Cultural Activities
- Cruise & Ferry Activities, Ro-Pax and Ro-Ro Service
- Offices, Parking & Other non-Core Port Activities
- Conventional Cargo Terminal & Logistics Activities
- Logistics & Support Activities
- Container Terminal
- Tank Area
- Projected Expansion of Pier 6 (West Side)
- Future Expansion of Pier 6 (East Side)
- Port Land Zone Boundary (Boundary of ThPA S.A. Concession Area)
- Customs Port Zone (Customs Free Zone)
- Railway
- Central Internal Road (C.I.R.)
- Excluded area and asset

	PIER 1			PIER 2			PIER 3			PIER 4			PIER 5			PIER 6							
QUAY	N.1	N.2	N.3	N.4-N.8	N.9	N.10	N.11	N.12	N.13	N.14	N.15	N.16	N.17	N.18	N.19	N.20	N.21	N.22	N.23	N.24	N.26	N.27	N.28
LENGTH (m)	345	90	200	400	230	320	240	240	135	230	175	320	200	320	170	350	190	370	190	625	570	65	115
DEPTH (m)	6.1	6.5	7	7	7	9.5	9	8.1	8.2	8.3	9.1	8.5	10.6	8.3	6.1	8.2	10.5	8.5	8.7	11.6	12.6	9.5	8.5



MAP KEY

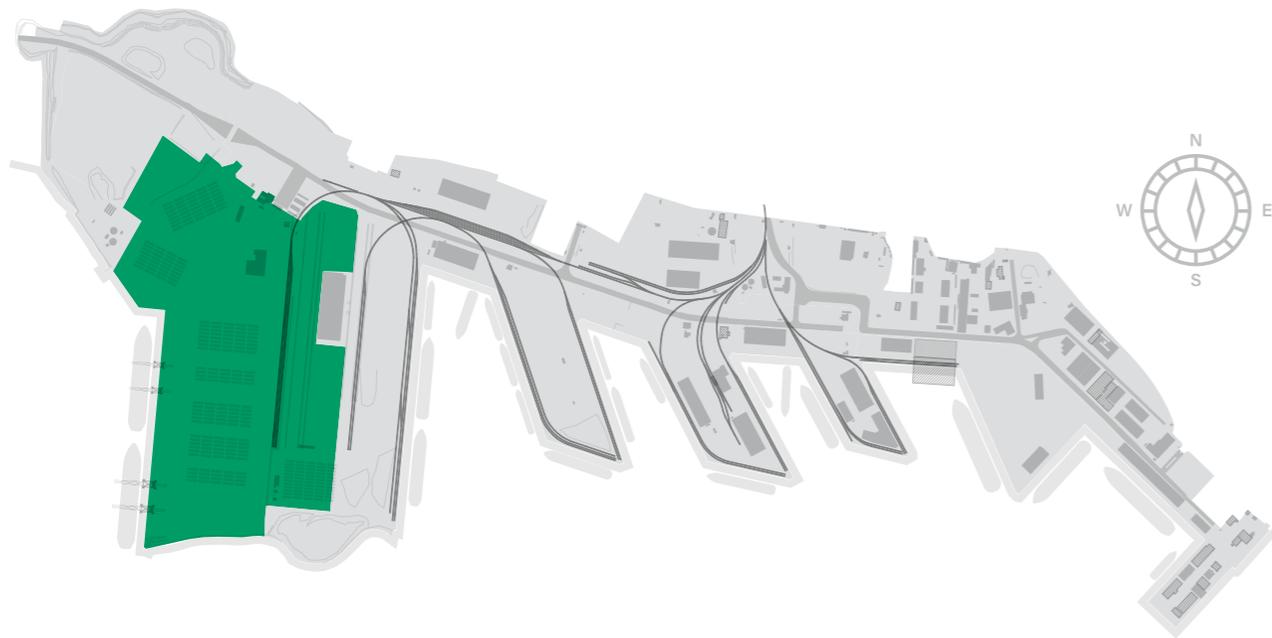
- | | | | |
|-------------------------------------|--|---------------------------------|-------------------------------------|
| 1. Administrative Services Building | 5. Cruise Terminal "Alexander The Great" | 10. Church of Saint Nicholas | 15. Silo |
| 2. Administration Building | 6. Customs Office | 11. Port Security Building | 16. Warehouse |
| 3. Passenger Terminal "Makedonia" | 7. Electromechanical Services | 12. Dock Workers Building | 17. Materials Warehouse - Workshops |
| 4. Hellenic Coast Guard | 8. Machinery Workshops | 13. Technical Services Building | 18. Container Terminal Building |
| | 9. Shed | 14. Tanks | 19. Container Terminal Workshop |

CONTAINER OPERATIONS

The Gateway Port to Southeast & Central Europe

Preferred Port in Greece for export cargo

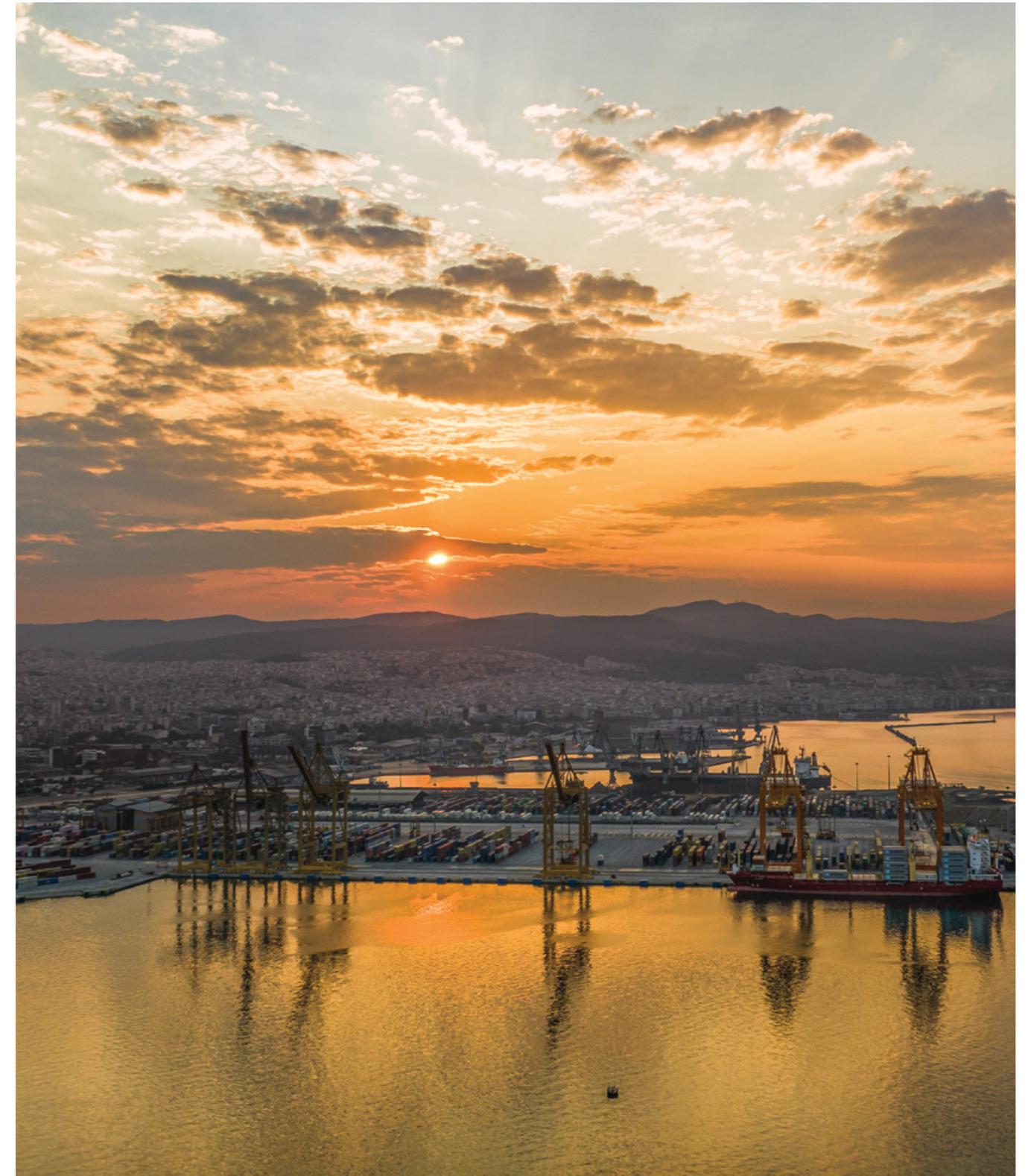
A Port served by the main shipping lines, connecting to and from the major markets around the globe



LOCATION
West part of Pier 6

CURRENT ANNUAL CAPACITY
650.000 TEU

CURRENT LENGTH
568 meters

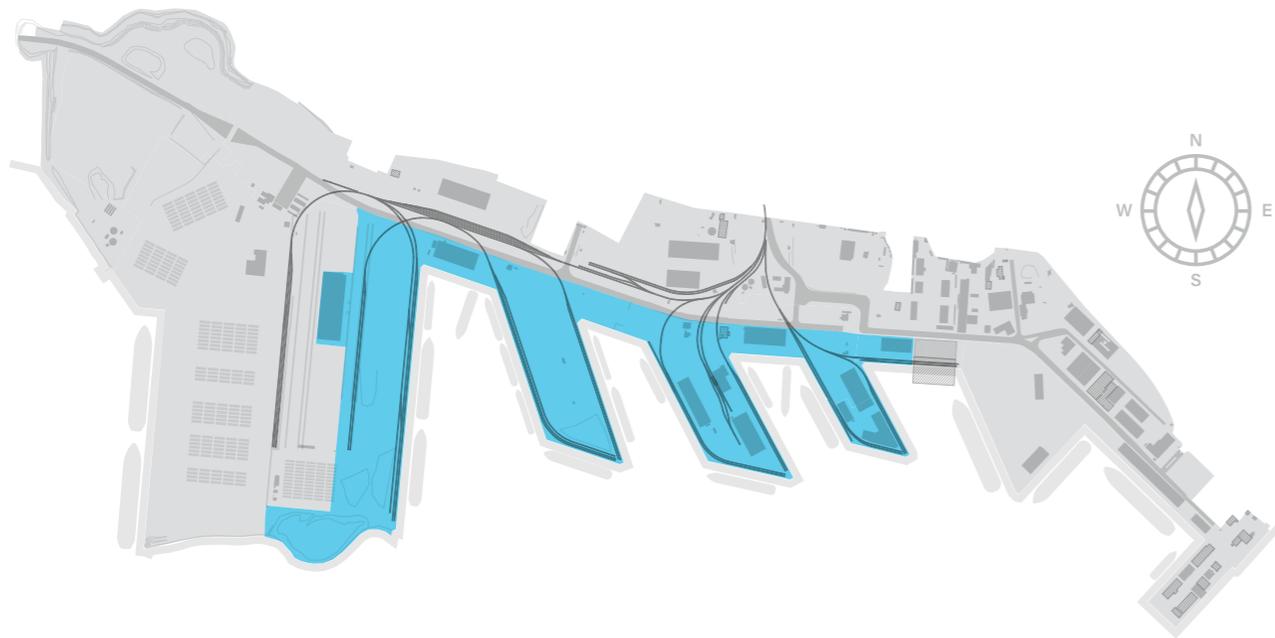


CONVENTIONAL CARGO OPERATIONS

The largest Conventional Cargo Transit Port of Greece and one of the leading ports in the Eastern Mediterranean

Dedicated quays capable of handling all kinds of general and bulk cargo most of which are located within the Free Zone

Ro-Ro & Ro-Pax



LOCATION
 Pier 3, 4, 5 and East part of Pier 6

CAPACITY
 6.000.000 Tons

TOTAL QUAY LENGTH
 3.755 meters



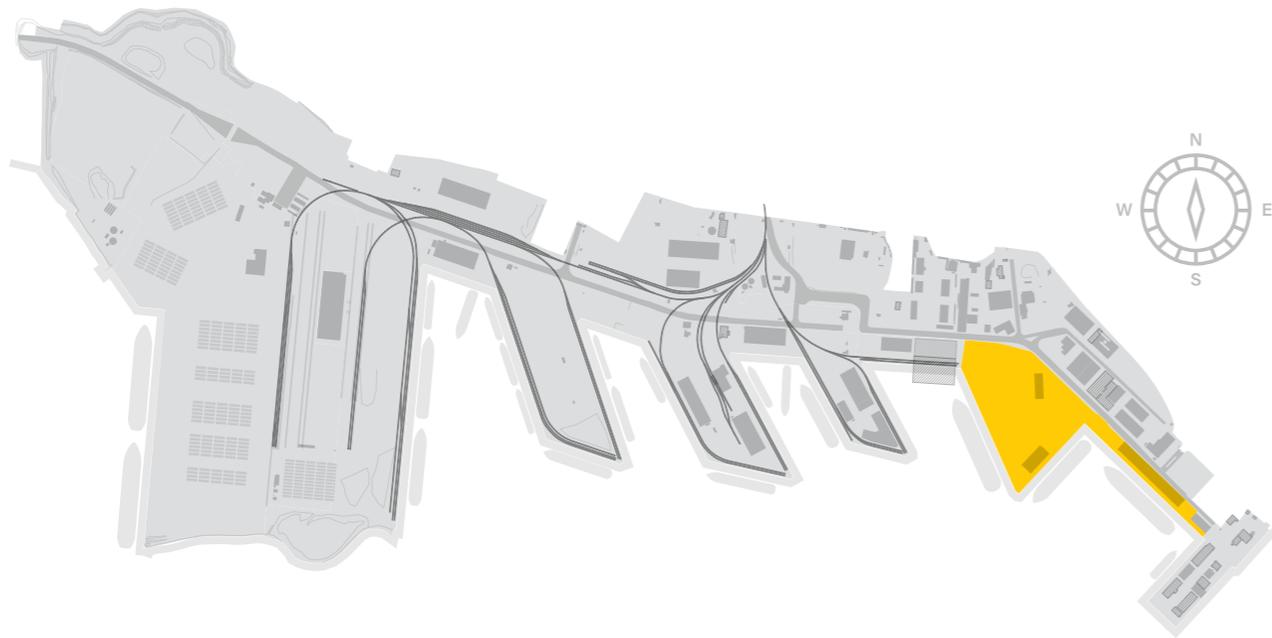
CRUISE & FERRY

A homeport in the heart of a vibrant city

15 UNESCO monuments and 30 museums all within walking distance from the port

ISPS compliant

2 fully equipped Passenger Terminals (Makedonia and Alexander the Great)



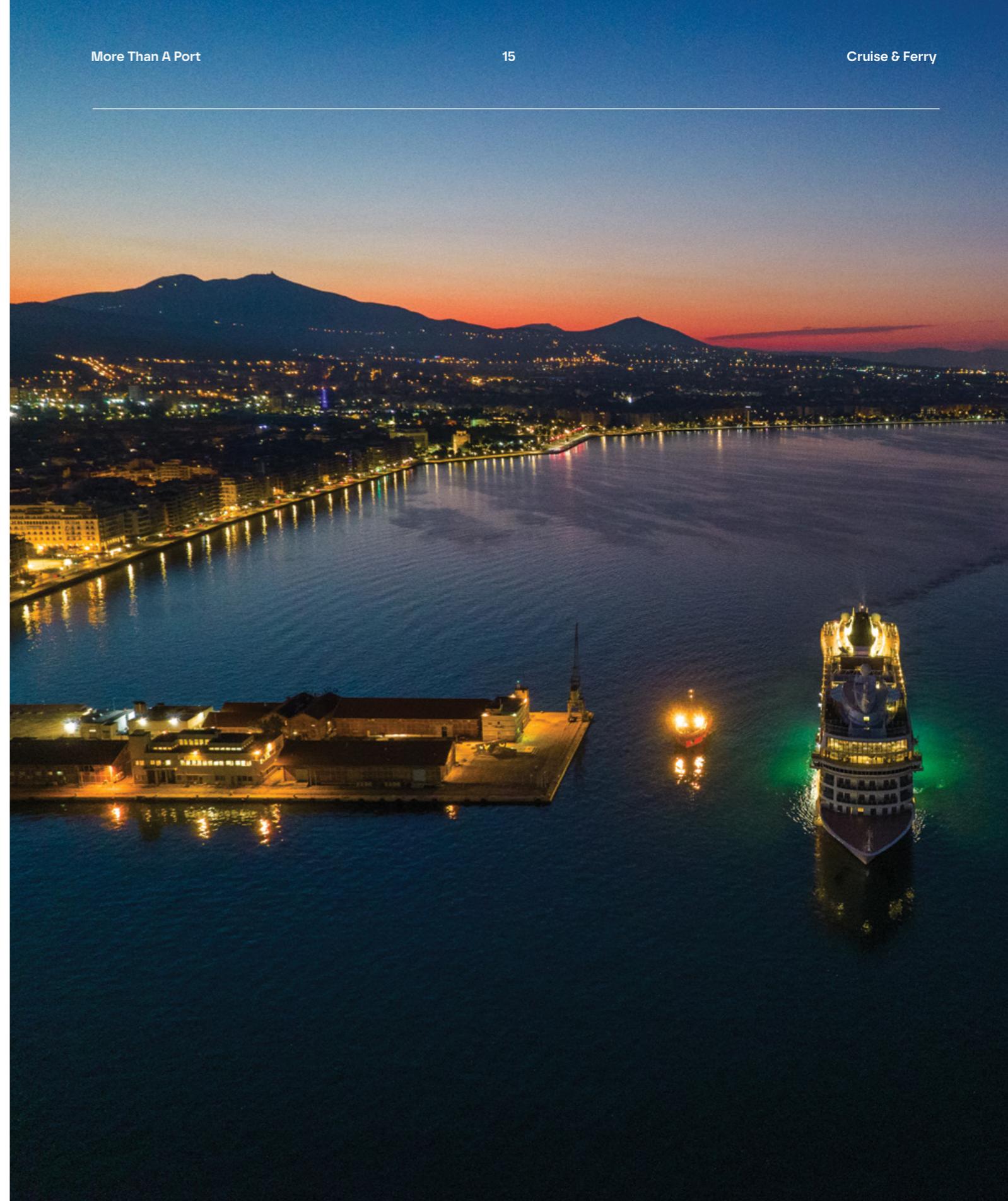
LOCATION
Pier 1 & 2

ABILITY TO SERVE
88% of the world's cruise fleet

TOTAL QUAY LENGTH
950 meters

New Cruise Terminal "Alexander the Great", operating in accordance with the current and new Schengen entry-exit system requirements (EU Directive 2017/2226)

Ferry connections with the islands of the Northeast Aegean, the Cyclades, and the Sporades Islands (Skiathos, Skopelos and Alonissos)



LOGISTICS & DEVELOPMENT OF REAL ESTATE

LOGISTICS

- Interconnected storage services inside and outside the Free Zone
- Sheltered Storage Spaces inside and outside the Free Zone
- Storage Spaces within the Free Zone
- Storage Areas outside the Free Zone
- Open Sheds of 12.000 m²
- Outdoor Storage Spaces of 500.000 m²
- Grain silo with a capacity of 20.000 tons



REAL ESTATE

- Indoor and outdoor areas for the development of port and non-port activities (offices, ticket offices, refreshment and canteen areas, plots outside the Port zone etc.,)
- Indoor and outdoor spaces for the development of social and cultural activities, strengthening the Port-City relationship (inside Pier 1 and outside Pier 1)
- More than 900 parking slots in Pier 1, 2 and 3

INTERMODAL TRANSPORT & TEMPORARY CUSTOMS STORAGE

ThPA S.A. offers reliable and cost-efficient logistics solutions and intermodal rail services with direct rail connectivity between the Port of Thessaloniki and Bulgaria (Sofia), Serbia (Nis) and the Republic of North Macedonia (Skopje).



INFRASTRUCTURE AND EQUIPMENT AT THE PORT OF THESSALONIKI

- 3 rail lines, each with 400 meters
- 1 RMG and 2 Reach stackers to serve the train
- Shunting station 350 meters away from the port
- Shunting maneuvers inside the port ensured by own locomotive

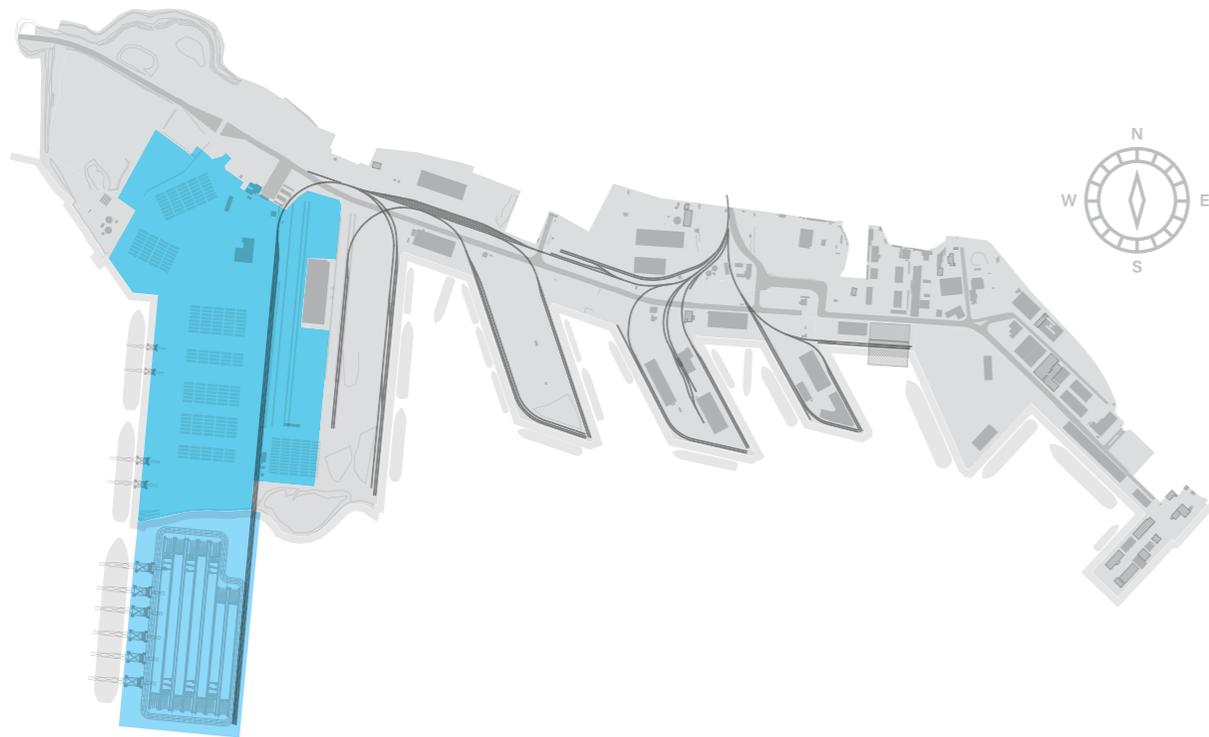
ESTIMATED TRANSIT TIMES

Bulgaria, Sofia	10 hours
Serbia, Nis	16 hours
North Macedonia, Skopje	8 hours

Temporary Customs Storage services are also provided in Sofia, Nis and Skopje.



PIER 6 EXPANSION



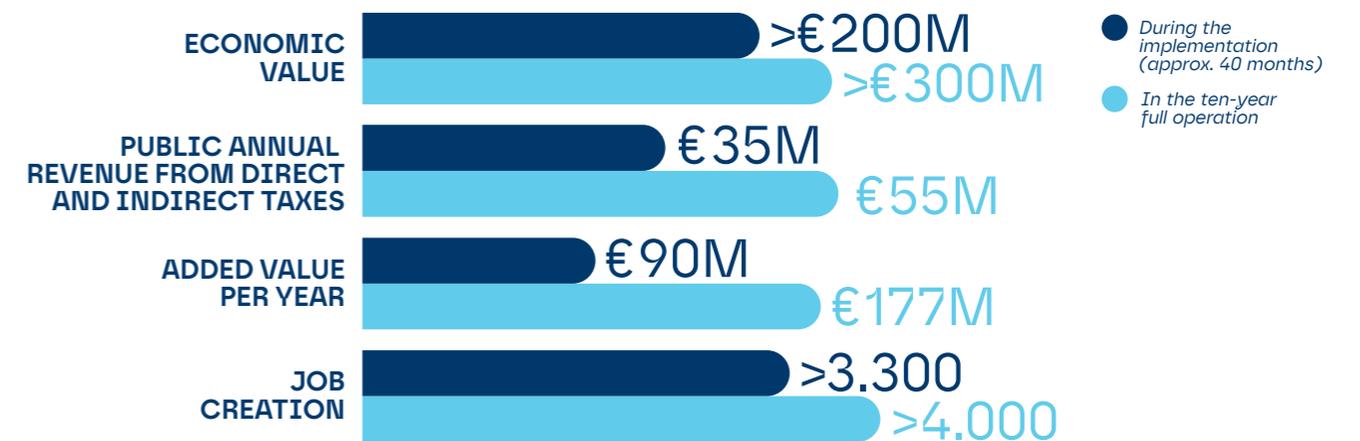
THE PROJECT "EXPANSION OF THE MARINE WORKS INFRASTRUCTURE OF PIER 6"

Enhances the position of the Port of Thessaloniki in the global port industry

Allows the service of Ultra Large Container vessels of up to 24.000 TEU

Significantly increases the capacity of the port and its commercial activity

IMPORTANT SOCIO-ECONOMIC IMPACT (ANNUAL BASIS)



THE PIER 6 EXPANSION PROJECT DURING ITS IMPLEMENTATION (APPROX. 40 MONTHS):

- Generates economic value of over €200M throughout the port ecosystem
- Significantly increases public revenue from direct and indirect taxes over €35M per year.
- Generates added value of over €90M per year during the construction period, contributing to the country's GDP.
- Supports, both directly and indirectly, the creation of more than 3.300 jobs.

IN THE TEN-YEAR FULL OPERATION PERIOD, "PIER 6" IS EXPECTED TO:

- Generate economic value of €300M throughout the port supply chain, which includes cooperating companies such as suppliers and other businesses, especially in the transport sector.
- Significantly increase public revenue from direct and indirect taxes of over €55M per year.
- Generate added value of over €177M per year, contributing to the country's GDP.
- Support the creation of over 4.000 jobs, both directly and indirectly, significantly strengthening the critical social sector of employment.

INVESTMENTS

MORE INVESTMENTS, OVER €70 MILLION

- 2 New Panamax STS Cranes
- 1 Mobile Harbor Crane
- 12 Straddle Carriers
- New Passenger Terminal “Alexander the Great”
- Training and development programs for our People
- Upgrading projects for warehouses, buildings and power substations
- New Technologies for process and decision making automation and monitoring, leading to **digital transformation**



MORE CONNECTIVITY

- 15 Container Services
- Rail Services with Bulgaria, Serbia and the Republic of North Macedonia
- Development of Cruise & Ferry

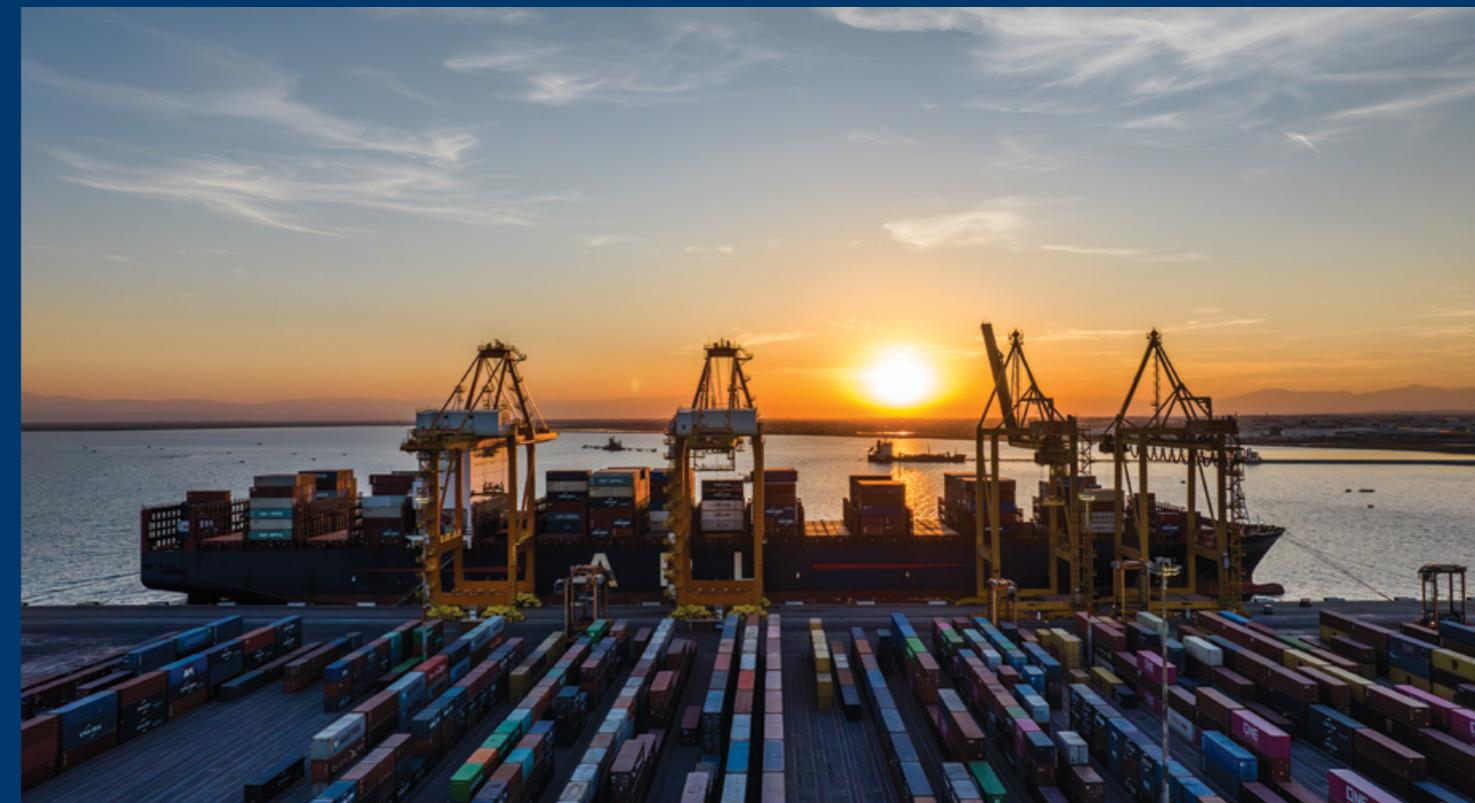
MORE ESG

- Inclusion in ATHEX ESG Index
- First Underwater Cleaning at the Port of Thessaloniki
- Every year since the concession agreement, 3,5% of our revenue is contributed to the neighboring municipalities
- Over 350 new hires

and much more...**More Than A Port!**

GATEWAY TO GROWTH & OPPORTUNITIES

THANKS TO OUR MORE THAN
500 SPECIALIZED
PEOPLE





Pier No 1, Port of Thessaloniki,
546 25, Thessaloniki, Greece

T. +30 2310 593362
commercial@thpa.gr

www.thpa.gr

