

**PROJECT STUDIES AND
CONSTRUCTION WORKS DIVISION**

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PROJECT STUDIES DEPARTMENT

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Subject: Clarifications to the interested parties regarding the “Call for Tender: Update Study and Project Management for the Expansion of the Marine Works Infrastructure of Pier 6” – Part II

Following the previous clarifications in relation to the “Call for Tender: Update Study and Project Management for the Expansion of the Marine Works Infrastructure of Pier 6”, the below replies – clarifications refer to the questions received until April 4th 2019. The replies – clarifications are provided with a consecutive numbering. Interested Parties are kindly requested to refer to all replies – clarifications provided by ThPA S.A. since the said replies – clarifications constitute an integral part of the Call.

- 2. Question:** In the Background description (§1, p.8) and in the Appendix B – Brief Project Description, §1: this is explicitly mentioned that dredging of navigation channel and ship maneuvering area is part of the project. However, in the Scope of Works description (§3, p.13), the article [3.1.3/ NOTE 1/ b] does not mention the dredging works package. Could you confirm that dredging of navigation channel and ship maneuvering area is part of the project?

Answer: Yes, it is confirmed that dredging of navigation channel and ship maneuvering area is included in the scope of the present Tender.

- 3. Question:** In the Appendix B – Services required, §3, (a): it is mentioned that Detailed Design should “include technical specifications + a relevant completion timetable to allow the Independent Engineer to supervise construction thereof in line with the Good Industry Practice”. In order to provide the relevant staff for Project Management during Construction phase, could you detail the Independent Engineer duties and scope of works during the same phase?

Answer: The Independent Engineer role, duties and scope of works are described in Sections 7 and 27 of the Concession Agreement of 02.02.2018 between the Greek State and ThPA S.A. (2018 HRCA).

Interested parties can download 2018 HRCA (ratified by Law 4522/2018) from the following link:
<https://download.thpa.gr/Law-4522-2018-HRCA.pdf>

- 4. Question:** The tasks that would be assigned to each project team member and their timing (para 4.2.iii): What is meant by timing? For each project member working on one or more tasks, are you expecting us to show only his/ her man-hours allocated to each task, or are you expecting to

additionally show the allocation of the team member's man-hours throughout the overall timeline of the project?

Answer: It is clarified that the Candidates should show each project team member's man-hours allocated to each task as well as the allocation of the team member's man-hours throughout the overall timeline of the project.

5. **Question:** In this timeframe the DPM shall be entitled to receive the said amount equal to 60% of their contractual fee that will be divided in monthly bills proportionate to the progress of works, as it will be reflected in the Construction Contractor's corresponding bills or measurements of the works carried out (para 4.3.6 Note 3 c): The contractor will not have equal amounts of progress each month, irrespective of the efforts of DPM. Nonetheless, the DPM will have certain fixed costs for staff and office. Would the Client consider a combination of fixed and variable monthly payment, say 30% of the fee in fixed monthly payments and 30% according to contractor progress?

Answer: Candidates must consider the Scheme of Billing described in Note 3 (p. 23-24) of the Call. More details on the payment schedule will be provided in the DPM Agreement.

6. **Question:** Include technical specifications and an envisaged completion timetable in sufficient detail to enable the Independent Engineer to supervise construction thereof in line with Good Industry Practice (para 3 (a)): What is the Role of the Independent Engineer in the construction supervision and is there overlap in responsibilities with the DPM??

Answer: Please refer to Answer No 3.

7. **Question:** In the case of a Joint Venture or Consortium, the Performance Guarantee, or Guarantee Amount, or Insurances of para. 4.1.4.1 should also include the condition that the Call for Tender: Update Study and Project Management for the Expansion of the Marine Works Infrastructure of Pier 6 guarantees or insurances, respectively, cover the obligations of all of the parties involved in the Joint Venture or Consortium (para 4.1.4.2): Liability insurance covers only the liability of the company that purchases it. Is it sufficient to show that the sum of individual insurance policies of the JV/ Consortium partners cover the total requirement?

Answer: Yes, it is sufficient to show that the sum of individual insurance policies of the JV/ Consortium partners cover the total requirement.

8. **Question:** The DPM, their representatives and their employees must not have any direct or indirect relation with the IE, which may give rise to a conflict of interest. (para 3.4.4): Please clarify if any of the following cases give rise to a conflict of interest:
- a) A sub-contracting natural person who doesn't have any current relation with the IE, but used to have a direct or indirect relation with the IE in the past.
 - b) A sub-contracting natural person who has a direct or indirect relation with an affiliated entity of the IE, and not with the legal entity related to the project in subject.
 - c) A sub-contracting natural person who has a direct or indirect relation with the IE, however

Th.P.A. S.A.

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- working on a different department of the IE and having no relation to the project in subject.
- d) A subcontracting natural person with a finite duration contract for a different project that will have finished by the construction supervision phase of this assignment.

Answer: It is clarified that case (a) does not give rise to a conflict of interest. On the contrary, cases (b), (c) and (d) give rise to a conflict of interest.

Important note

Please visit regularly THPA SA website <http://www.thpa.gr/> in order to be promptly informed about the “Call for Tender: Update Study and Project Management for the Expansion of the Marine Works Infrastructure of Pier 6”.

Previous links related to the “Call for Tender: Update Study and Project Management for the Expansion of the Marine Works Infrastructure of Pier 6”

1. https://www.thpa.gr/index.php/en/diagonismoi/2076-pier6_expansion-2
2. https://www.thpa.gr/index.php/en/diagonismoi/2082-clarifications_sixth_pier-2

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