

THESSALONIKI PORT AUTHORITY
SOCIETE ANONYME

Six Month
Financial Report
for the period
from January 1 until June 30, 2013
Pursuant to article 5 of Law 3556/2007

# **Table of Contents**

A. 9	Statements by Members of the Board of Directors	4
B. I	Interim Financial Information Review Report <b>Σφάλμα! Δεν έχει οριστεί σελιδο</b>	δείκτης.
C. 5	Six Month Management Report by the Board of Directors of the corporation	7
D. 9	Six Month Concise Financial Statements	15
	Interim Financial Position Statement	15
	Interim Comprehensive Income Statement	16
	Interim Cash Flow Statement	17
	Interim Changes in Equity Statement	18
E. E	Explanatory notes on the interim concise Financial Statements	
1.	Incorporation and Company activity	19
2.	Basis of preparation and presentation for the interim financial statements	
	2.1. Basis of preparation	
	2.2 Basis for presentation	20
	2.3. Accounting policies	
	2.4. Change of accounting policy	
	2.5. Major judgments, estimates and assumptions	
3.	Segmental reporting	
	3.1 Financial data per segment	
	3.2 Calculation of earnings before taxes, financial results and total amortizations (EBITDA)	
4. I	Item analysis & other disclosures	
	4.1 Tangible Assets	
	4.2 Intangible Assets	
	4.3 Financial Assets	
	4.3.1 Non-current	
	4.3.2Current	
	4.4 Trade receivables	
	4.5 Cash and cash equivalents	
	4.6 Equity	
	4.6.1Share Capital	
	4.6.2 Reserves	
	4.7 Other provisions	
	4.8 Other liabilities and accrued expenses	
	4.9 Sales	
	4.10 Other income	
	4.11 Salaries – Personnel benefits	
	4.12 Financial income/(expenses)	36
CT) (	MONTH CIMANOTAL DEPORT (	

4.13 I	ncome tax (current and deferred)	36
4.14 [	Dividends	36
4.15	Transactions with related parties	37
4.16	Financial Instruments – Fair Value	37
4.17	Commitments and Contingent receivables – liabilities	38
4.17.1	Pending cases	38
4.17.2	Receivables	39
4.17.3	Guarantees	39
4.17.4	Open tax years	39
4.17.5	Capital expense commitments	40
4.18	Earnings per share	40
4.19	Events occurring after the interim Financial Statements	41
F. Dat	a and Information to be disclosed, pursuant to decision 4/507/28.04.2009	42

# A. Statements by Members of the Board of Directors (in compliance with article 5 par. 2c of Law 3556/2007)

The Directors of the Board of Directors of Public Limited Company by the name "THESSALONIKI PORT AUTHORITY SOCIETE ANONYME" trading as "Th.P.A. SA" with its registered offices inside the Port of Thessaloniki:

- 1. Stylianos Ageloudis, son of Konstantinos, Chairman and Managing Director.
- 2. Konstantinos Papaioannou, Vice-Chairman.
- 3. Georgios Dimarelos, son of Vasileios, Member of the Board of Directors, specially appointed for this by virtue of decision no. 5568/29.08.2013 by the Board of Directors of the Company;

in our aforementioned capacity, declare and warrant by the present that insofar as we know:

- (a) The attached concise six-month financial statements of Public Limited Company Th.P.A. SA, for the period from 1.1.2013 until 30.06.2013, which were prepared in compliance with the International Financial Reporting Standards in force, depict in a true manner the assets and liabilities, the net position and operating results of Th.P.A. SA, in compliance with the provisions in paragraphs 3 to 5 of article 5 of Law 3556/2007.
- (b) The six month report by the Board of Directors of Th.P.A. SA depicts in a true manner the information required by paragraph 6 of article 5 of Law 3556/2007 and of the delegated decisions of the Board of Directors of the Hellenic Capital Market Commission.
- (c) The attached interim concise financial statements are those approved by the Board of Directors of Th.P.A. SA on 29/08/2013 by virtue of decision no. 5568/29.08.2013, and have been published by being posted on the internet, on the company website at <a href="https://www.thpa.gr">www.thpa.gr</a>, where they shall remain at the public's disposal for a period of at least five (5) years from the day of their preparation and posting.

It is noted that the concise financial information published are aimed to provide the reader with certain general financial data, but do not afford an integral picture of the financial position and results of the Company, in accordance with the International Financial Reporting Standards.

Thessaloniki, 29/08/2013
The Declarers

The Chairman of the BoD & Managing Director

The Vice-Chairman of the BoD

The appointed

Member of the BoD

Ageloudis Stylianos ID no. AB 701240/06

Papaioannou Konstantinos ID no. AA 727946/04

Dimarelos Georgios ID no. AK877219/12



#### REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

To the Shareholders of the Company THESSALONIKI PORT AUTHORITY S.A.

#### Introduction

We have reviewed the accompanying condensed statement of financial position of the Company "Thessaloniki Port Authority S.A." as at 30 June 2013, and the related condensed statements of comprehensive income, changes in equity and cash flows for the six-month period then ended, as well as the selected explanatory notes that comprise the interim financial information, which is an integral part of the six-month financial report of article 5 Law 3556/2007. Management is responsible for the preparation and presentation of this interim condensed financial information in accordance with International Financial Reporting Standards as adopted by the European Union and apply to interim financial reporting (International Accounting Standard "IAS 34"). Our responsibility is to express a conclusion on this interim condensed financial information based on our review.

## Scope of review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial information is not prepared, in all material respects, in accordance with IAS 34.

#### Report on other legal requirements

Our review has not identified any inconsistency between the other information contained in the six-month financial report prepared in accordance with article 5 Law 3556/2007 with the accompanying financial information.

Athens, 29 August 2013
THE CERTIFIED AUDITORS ACCOUNTANTS

## PANAGIOTIS PAPAZOGLOU S.O.E.L. R.N. 16631

## KONSTANTINOS KATSAGANNIS S.O.E.L. R.N. 25921

ERNST & YOUNG (HELLAS) CERTIFIED AUDITORS ACCOUNTANTS S.A.

11<sup>TH</sup> KLM NATIONAL ROAD ATHENS – LAMIA,

14451 METAMORFOSI

COMPANY S.O.E.L. R.N. 107

# C. Six Month Management Report by the Board of Directors of the corporation "Thessaloniki Port Authority Public Limited Company" For the period 1/1 - 30/6/2013

The present Six Month Report by the Board of Directors relates to the period of the  $1^{st}$  semester of the current fiscal year 2013 (1.1.2013 – 30.06.2013). The Report was compiled in line and harmonized with the relevant provisions of Law 3556/2007 (Gov. Gaz. 91A/30.4.2007-article 5) and the executive decisions issued on it by the Hellenic Capital Market Commission and, in particular, decisions no. 7/448/11.10.2007 (article 4) and 1/434/3.7.2007 (article 3) of the Board of Directors of the Capital Market Commission.

The present Report includes all information required by law so as to facilitate a substantive briefing about the activities of the Company "THESSALONIKI PORT AUTHORITY SOCIETE ANONYME" in this period.

## 1. Scope – Activities – Share Capital – Key Resources

The objective of the company is the management and exploitation of the port of Thessaloniki or and other ports and specifically:

- The provision of ship berthing services and cargo and passengers handling services from and to the Port.
- Installation, organization, running and exploitation of any type of port infrastructure.
- To take up any port related activity, as well as any other commercial, industrial, oil and business activity, including, in particular, tourism, cultural and fishing activities, as well as port services planning and organization.
- Any other activity assigned to Thessaloniki Port Authority under Law as a Legal Entity governed by Public Law.

## **1.1.** The main activities of the Company are:

The provision of services, ship berthing, loading and unloading, cargo handling and storage, other port services (water, electricity, telephone connection, waste removal etc), the servicing of passengers (coastal shipping and cruisers) and the exploitation of premises for cultural or other functions.

The Company is active in the sector of auxiliary related to transport activities and travel agency activities (Statistic Classification of Branches of Economic Activity (STAKOD '08), code 52). The nature of its activity is such that allows for its engagement only in the territory of Greece, independent of the fact that its clientele includes international companies, while, furthermore, the Company does not engage in any other commercial or industrial activities, beyond the provision of services, which are rendered in the area of the Port of Thessaloniki.

Its business activities regard the provision of services:

- to unitized cargo (containers);
- to conventional cargo (bulk, general, RO-RO);
- to coastal shipping cruiser passengers;
- to ships (berthing, moorage, docking and other services);
- to car parking space services.

**1.2.** The Share Capital, its composition, the participation of its shareholders, for the purposes set out in Law 3556/97, (no. 9,10,11) as well as the key resources of the Company are not differentiated with respect to what has been cited in the annual Board of Directors management report on 31.12.2012.

The company has not proceeded with an increase of its share capital and, consequently, a Capital Distribution Report, as prescribed by article 3 of decision 7/448/11.10.07 by the Hellenic Capital Market Committee, is not included in the six month financial report for 2013.

## 2. Financial Data for the 1<sup>st</sup> Semester of 2013.

6,003,791 tons of cargo were handled in the first semester of 2013 via the Port of Thessaloniki, compared with 7,364,850 tons in 2012, of which handled from the installations of Th.P.A. S.A. were 3,309,629 tons against 3,786,840 tons in 2012; with respect to conventional cargo 2,117,122 tons against 2,616,953 tons in 2012; containers 143,520 Teu's against 146,993 Teu's in 2012, 823 ships against 873 in 2012 and 10,858 passengers against 17,109 in 2012.

- **2.1.** More specifically, company activities have exhibited, compared to the corresponding semester in 2012, the following:
  - The handling of unitized cargo was decreased by 2.36% (in Teu's).
  - The handling of conventional cargo:
     decreased by 20,55% for bulk cargo;
    - decreased by 10,72% for conventional cargo;
    - decreased by 53,67% for handling of cargo on ferry-boats;
  - Passenger traffic was down by 36,54%
  - Ship traffic was down by 5,73%
- **2.2.** The pricing policy followed in the 1<sup>st</sup> semester of 2013 is the same as that for the fiscal year of 2012, where deductions were made for average yield cargoes (cargoes on sling palettes or big bags) and the ISPS safety fee for unprocessed coils.
- **2.3.** Based on the above the **turnover** of the company for the first semester of 2013 amounted to €24,833,287.20 against €27,243,372.75 for the corresponding semester in 2012, exhibiting an decrease by 8.85%. This change originates principally from the decrease of conventional cargo handling (-20.55% for bulk cargo), which brought about a decrease in the conventional cargo income by 18.77%. The Container Terminal sales exhibit a minimal decrease by 0.057%, with a minimal decrease in container handling in terms of pieces by 1.31%.
- **2.4. Other income** during this period with the **financial income** for the same period amount to €3,758,279.96, of which a sum of €47,784.38 relates to income from subsidies for Th.P.A. S.A. by the Greek Manpower Employment Organization (OAED) for the employment of apprentices

from Schools run by OAED and European Programs, a sum of €422,300.63 regards rents of premises and offices; a sum of €172,303.14 as income from non-utilized provisions for bad debts, €31,921.98 relates to income from Traffic Code, other income from previous fiscal years; while a sum of €2,893,902.38 relates to income from the exploitation of capital, which exhibit an increase by 9% compared with the corresponding period in 2012.

**2.5. Expenses** in the same period amounted to a total of €16,852,180.40, inclusive of accrued expenses, compared with the sum of €17,852,751.64 for the corresponding semester in 2012, that is they appear decreased by €1,000,571.24 € or a percentage of 5.60%.

Expenses are analyzed as follows:

- bad debt provisions

- consumption of stock, amounting to €1.028.073.98, compared to €1.454.027,80 for the  $1^{st}$  semester of 2012,

salaries and other personnel (ordinary staff port workers etc.) expenses inclusive of
employer contributions,
 compared to €10.022.664,26 for the 1<sup>st</sup> semester of 2012,

amounting to €9.538.439,51,

- fixed and intangible assets depreciations,

amounting to €1.895.596,69,

compared to €1.721.674,39 for the  $1^{st}$  semester of 2012,

amounting to €68.489,12,

compared to €237.116,50 for the 1<sup>st</sup> semester of 2012,

compared to €237.116,50 for the 1<sup>st</sup> semester of 2012, - provisions for staff compensation

amounting to €141.957,16,

compared to €189.009,66 for the 1<sup>st</sup> semester of 2012,

- third party fees and expenses – third party provisions taxes/duties and other expenses,

compared to €4.183.995,76 for the 1<sup>st</sup> semester of 2012,

amounting to €4.057.646,79,

- other expenses, previous fiscal years expenses

amounting to €121.493,15,

compared to €43.884,22 for the 1<sup>st</sup> semester of 2012,
- financial expenses

amounting to €484,00,

compared to €379,05 for the 1<sup>st</sup> semester of 2012,

2.5. Profits before taxes for the same period amounted to a total of €11,739,386.76, compared to the sum of €12,705,481.71 for the corresponding semester in 2012, while after tax profits amounted to the sum of €9,219,155.67 for the first six-month period of 2013, compared to €10,117,959.71 for the corresponding period in 2012 and appear decreased by €966,094.95 (a percentage of 7.6%) before tax and by €898,804.04 (a percentage of 8.88%) after tax. This decrease is principally due to the fall in sales of the conventional port, despite an increase in financial income by 9.03%. It is note that despite the decrease in bank interest rates the aforementioned increase in financial income occurred, due to the increase of funds available from the high interest rates of the previous year and the liquidation at face value of the bond held by ThPA since 2003.

**2.6.1.** The results of the activities of the Company per Operational Sector, as such were established by decision no. 4060/22.5.2009 of the Board of Directors with the corresponding figures for the first semester of 2012 and the assets and liabilities with comparative data for 31.12.2012, are as follows:

1.1-30.6.2013						
	CONTAINER TERMINAL	CONVENTIONAL PORT	PASSANGER TRAFFIC	UTILIZATION OF FACILITIES	AT COMPANY LEVEL	TOTAL
Sales to third parties	13.591.792,35	10.575.265,88	48.114,09	618.114,88	0,00	24.833.287,20
Other operating income	46.380,28	143.336,11	2.368,74	529.213,70	143.078,75	864.377,58
Profits for the period before tax Earnings before tax, financing	6.498.965,31	2.734.515,32	-103.670,38	375.814,18	2.233.762,33	11.739.386,76
results and depreciation	7.351.506,45	3.177.135,64	-97.488,26	397.356,22	-86.944,98	10.741.565,07
Assets 30.06.2013	35.231.350,69	12.407.682,05	93.826,71	6.069.262,39	119.076.265,15	172.878.386,99
Equity and liabilities 30.06.2013	3.995.074,27	9.042.659,41	34.525,11	271.236,72	159.534.891,48	172.878.386,99

		1.1-30.6.2012				
	CONTAINER TERMINAL	CONVENTIONAL PORT	PASSANGER TRAFFIC	UTILIZATION OF FACILITIES	AT COMPANY LEVEL	TOTAL
Sales to third parties	13.599.483,53	13.019.565,83	49.618,65	574.704,74	0,00	27.243.372,75
Other operating income	46.884,45	28.542,16	4.516,06	368.583,00	212.056,88	660.582,55
Profits for the period before tax Earnings before tax, financing	5.600.981,08	4.253.848,00	-160.311,09	194.331,68	2.816.632,04	12.705.481,71
results and depreciation	6.355.013,13	5.165.876,64	-139.271,97	228.906,26	162.733,04	11.773.257,10
Assets 31.12.2012						
(recast)	35.178.868,01	22.323.182,48	529.257,58	6.619.504,27	96.208.534,86	160.859.347,20
Equity and liabilities 31.12.2012	·	•		·	·	·
(recast)	3.954.894,99	5.658.919,31	50.759,67	288.105,22	150.906.668,01	160.859.347,20

**2.7** Furthermore, when preparing these interim financial statements in compliance with the adopted by the European Union IAS-IFRS, the accounting principles and depreciation rates followed were those established by decision no. 2623/22.6.2005 of the Board of Directors of Th.P.A. S.A. and specifically:

Assets and liabilities were valued:

- using the fair value method for plots (investment real estate), as such were calculated by an independent evaluator on 31.12.2012;
- using the historical cost method for intangible and tangible fixed assets;
- using the fair value method for financial instruments, depending on how their value is to be classified, in the profit or loss or in Own Equity;
- using the fair value method for staff related post retirement liabilities, based on the information of the actuarial survey conducted on 31.12.2012, for 2013;
- using commercial transaction values for other assets and liabilities which, due to their short-term nature, approximate their corresponding fair values;

- for the depreciation of fixed assets, the fixed line method was used without calculating residual values.
- **2.8.** The financial risks for Th.P.A. S.A. for the first semester were not significantly different from those cited in the annual financial report on 31.12.2012. Specifically, certain differentiations regard:

## 1. Price Risk

With respect to price risk, payroll costs are no longer exposed to inflationary pressures, due to the Government's incomes policy.

#### 2. Interest Rate Risk

The Company is not exposed to interest rate risk, since on 30.06.2013 it did not hold securities the valuation of which could have affected its profits.

- **2.9.** From the data cited above and the indexes that follow, the financial state of the Company continues to be strong also for the first semester of 2013, given that its fundamentals remain high. In more detail:
  - General liquidity ratio was 3.90 compared to 8.99 in 2012 while the immediate (cash) liquidity ratio was 3.54 compared to 8.10 in 2012. As a result the company can easily meet its day-to-day obligations to third-parties, suppliers, shareholders etc.
  - The receivables turnaround time is 38 days, but taking into account the advances deposited and offset it is actually 17 days compared with 40 and 19 days respectively for 2012.
  - The debt/equity ratio is 0.24 compared to 0.10 in 2012.
  - EBITDA (earnings before tax and total depreciations/Sales) is 43.25% compared to 43.22% for the 1<sup>st</sup> semester of 2012.
  - EBT (earnings before tax/Sales) is 47.27% compared to 46.64% for the first six months of 2012 and after tax 37.12% compared to 37.14% in the first six months of 2012.
  - Earnings net of tax per share for the period 1.1.2013 30.06.2013 have been calculated to 0.9146€ compared to 1.0038€ for the 1<sup>st</sup> semester of 2012.
  - The book value of the share stood at  $\in$  13.81 on 30.06.2013, compared to  $\in$  14.45 on 31.12.2012.

## 3. Significant events in the 1<sup>st</sup> semester

Law 4152/09.05.13 amended paragraph 5 in article 4 of the Articles of Association of ThPA SA and possible goodwill ensuing from concluded capital share increases at the extend that such have been depicted in a special reserve, shall be taxed under the conditions and to the extend it has been provided for by the general provisions.

Law 4152/13 also abolished a previous law pursuant to which the Company was only subjected to income tax, while under Law 4110/13 uniform amortization factors per asset and sector of economic activity apply, with a direct effect on income tax.

The Resolution by the General Meeting of 27.06.2013 amended the Articles of Association of the Company with respect to article 6 pars. 2 & 7, pursuant to which the holding of the Greek Government may fall below 51% of the Share Capital of ThPA SA.

## 4. Developments in company business – Risks for the 2<sup>nd</sup> semester.

Prospects for the 2<sup>nd</sup> semester of 2013 are expected to be influenced by the ratio for the smoothing of the global economic crisis, which shall impact the Company's results. However, the activities of the industries handling conventional cargo (raw materials) appears to be declining in the second semester, while container handling will be on the same levels as in the 1<sup>st</sup> semester.

**4.1.** With respect to major risks and uncertainties the company is expected to face in the 2<sup>nd</sup> semester, it is anticipated that such risks will not be differentiated to the ones that have been covered in detail in the annual Financial Report of 31.12.2012 and in paragraph 2.8 of the present Report.

With respect to financial risk factors, the company continues not to be exposed to significant risks also for the 2<sup>nd</sup> semester, as they are cited in detail below, such as market risks, changes in foreign exchange rates, market prices, credit risk and liquidity risk. The financial instruments consist of bank deposits (sight, time), trade debtors and creditors.

## Market Risk:

- Exchange rate risk: The company does business with domestic and foreign clients and the transaction currency is Euro. Therefore, there is no foreign exchange rate risk.
- Price risk: The company is not exposed to price risks since it is a service provider and
  as such is not affected by changes in the prices for raw materials. The services
  rendered are priced based on its published pricelist, the prices in which are increased
  or reduced when and if deemed necessary by the Company. With respect to the cost of
  the services rendered, since this comprises of mainly payroll cost, it will not be affected
  by inflationary pressures, due to the Government's incomes policy.
- Interest rate risk: The company is not exposed to an interest rate fluctuations risk, since it has no loans. The company holds certain securities whose cash flows are determined by a floating interest rate tied to EURIBOR. Finally, the company has shortterm time deposits, easily convertible to cash.

#### Credit Risk:

The credit risk the company is exposed to vis-à-vis its customers is minimal due, on the one hand, its large customer base and, on the other hand, the fact that obtains advances prior to the commencement of works or letters of credit as a standard practice.

Furthermore, with respect to financial assets and cash and cash equivalents, the Company's management implements a diversification policy with respect to the number of banks it does business with and has also implemented a policy for evaluating their creditworthiness.

## Liquidity Risk:

There is no liquidity risk for the company, as its operational expenses are covered by cash and cash equivalents, accounting for 91.07% of the current assets.

## Capital Risk Management:

The company does not utilize loan capital and, consequently, the leverage ratio is zero.

#### Fair Value:

Sums shown in the balance sheet for cash, receivables and short-term liabilities, approximate to their relevant fair values due to their short-term maturity.

## 5. Major transactions between parties

The Company is not a member of a Group and not involved in other undertakings. The only important transactions within the purposes of the provisions of IAS 24 are the remuneration of the Directors of the Board and other senior executives.

In this context and during the course of the first semester of 2013 remuneration and attendance fees amounting to €68,505.84 were paid to members of the Board of Directors. Senior Executives, Accounting Department staff, the head of Legal Affairs, Internal Auditors and other company executives were paid a total of €290,417.51.

Besides the remunerations just cited there is no other business relation or transaction from 1.1.2013 until 30.06.2013 as well as no other provision of benefits during the current fiscal year between the company and the persons participating in its management. Finally on 30/06/2013 fees totaling €11,554.02 (31.12.2012: €10,149.45) were owed to the members of the Board of Directors.

No loans from the Company has been granted to the Members of the Board of Directors as well as senior and other company executives.

## ON BEHALF OF THE BOARD OF DIRECTORS

THE CHAIRMAN AND MANAGING DIRECTOR

THE VICE-CHAIRMAN

**STYLIANOS AGELOUDIS** 

**KONSTANTINOS PAPAIOANNOU** 

## **D. Six Month Concise Financial Statements**

## **Interim Financial Position Statement**

ASSETS				
	Note	30.06.2013	31.12.2012	01.01.2012
Non-current assets			(Recast)*	(Recast)*
Investments in Real Estate		4.671.446,52	4.671.446,52	5.820.533,85
Property, plant and equipment	4.1	53.034.162,95	52.473.085,96	52.542.202,81
Intangible assets	4.2	1.046.621,63	860.736,59	254.251,21
Financial Instruments available for sale	4.3.1	244.000,00	3.980.437,50	4.811.591,40
Long-term receivables		27.534,32	27.534,32	22.399,32
Deferred Tax Assets		1.895.222,39	1.665.960,19	1.058.343,52
Total non-current assets		60.918.987,81	63.679.201,08	64.509.322,11
Current assets				
Inventories		1.876.769,04	1.662.062,41	1.786.935,39
Receivables from customers	4.4	5.697.862,99	4.585.298,56	7.023.998,97
Advances and other receivables		2.769.346,49	3.025.259,04	3.514.676,31
Financial assets at fair value through profit and loss	4.3.2	0,00	400.000,00	200.000,00
Cash and cash equivalents	4.5	101.615.420,66	87.507.526,11	68.793.483,58
Total Current Assets	•	111.959.399,18	97.180.146,12	81.319.094,25
Total Assets	•	172.878.386,99	160.859.347,20	145.828.416,36
EQUITY Equity Share capital	4.6.1	30.240.000,00	30.240.000,00	30.240.000,00
Reserves	4.6.2	63.013.190,23	63.004.816,23	60.534.562,63
Profits carried forward		45.948.996,66	51.800.391,90	39.072.859,93
Total Equity	•	139.202.186,89	145.045.208,13	129.847.422,56
<u>LIABILITIES</u> Long-term liabilities				
Provisions for employee benefits		4.045.198,16	4.068.241,00	3.076.844,00
Other provisions	4.7	850.177,29	850.177,29	823.881,73
Other long-term liabilities		87.733,44	87.733,44	93.051,37
Total long-term liabilities	;	4.983.108,89	5.006.151,73	3.993.777,10
Short-term liabilities				
Liabilities to suppliers		2.163.207,92	1.540.154,38	2.617.056,71
Customer down payments	4.4	3.504.522,34	2.068.089,00	4.015.120,57
Income tax payable		3.820.358,41	2.228.365,59	972.517,78
Dividends payable	4.14	14.147.388,90	0,00	0,00
Other liabilities and accrued expenses	4.8	5.057.613,64	4.971.378,37	4.382.521,64
Total short-term liabilities		28.693.091,21	10.807.987,34	11.987.216,70
Total Equity and Liabilities		172.878.386,99	160.859.347,20	145.828.416,36

<sup>\*</sup>Certain items do not agree with those included in the annual financial statements of 31.12.2012, due to the adoption of the revision of IAS 19, as described in note 2 of the interim concise financial statements.

## **Interim Comprehensive Income Statement**

	Note	1.1-30.06.2013	1.1-30.06.2012	1.4-30.06.2013	1.4-30.06.2012
Sales	4.9	24.833.287,20	27.243.372,75	12.527.002,87	14.113.200,08
Cost of sales		-14.698.257,55	-15.579.642,32	-7.557.496,40	-7.830.939,70
Gross profit		10.135.029,65	11.663.730,43	4.969.506,47	6.282.260,38
Other income	4.10	864.377,58	660.582,55	476.774,48	274.544,22
Administrative expenses	4.10	-1.892.620,65	-1.816.997,64	-809.812,49	-915.379,76
Selling expenses		-190.832,05	-411.848,41	-137.277,81	-309.672,90
Other expenses		-69.986,15	-43.884,22	-28.421,30	-36.689,98
•		03.300,13	13.00 1,22	20.121,50	30.003,30
Operating results before Tax, financing and investment results					
investment results		8.845.968,38	10.051.582,71	4.470.769,35	5.295.061,96
Financial income	4.12	2.893.902,38	2.654.278,05	1.245.929,38	1.303.410,91
Financial expenses	4.12	-484,00	-379,05	-202,00	-155,80
Period profits before tax	7.12	11.739.386,76	12.705.481,71	5.716.496,73	6.598.317,07
renou pronts before tax		11.739.360,70	12.703.461,71	3.710.490,73	0.596.517,07
Income tax	4.13	-2.520.231,09	-2.587.522,22	-1.368.853,79	-1.348.124,22
Net Profits for the period (A)		9.219.155,67	10.117.959,49	4.347.642,94	5.250.192,85
Other total income / (losses) net of tax (B)					
Items to be posteriorly classified in the P&L account Difference in the valuation of financial assets available for sale	4.3.1, 4.6	8.374,00	960.326,03	-12.200,00	-302.422,18
Items that will not be posteriorly classified in the P&L account					
Income tax corresponding to actuarial losses due to the change of the tax rate	2.4	49.449,09	0,00	0,00	0,00
Total comprehensive income after tax (A + B)		9.276.978,76	11.078.285,52	4.335.442,94	4.947.770,67
Basic and depreciated earnings per share net of tax (in € )	4.18	0,9146	1,0038	0,4313	0,5209
Operating results before tax, financing and investing results and total depreciation		10.741.565.07	11.773.257.10	5.445.472.22	6.160.988.67

## **Interim Cash Flow Statement**

	Note	1.1 - 30.06.2013	1.1 - 30.06.2012
Cash flows from operating activities		11 720 206 76	12 705 401 71
Earnings before tax		11.739.386,76	12.705.481,71
Plus / minus adjustments for:			
Depreciaiton	4.1, 4.2	1.895.596,69	1.721.674,39
Provisions	4.7, 4.11	261.953,28	426.126,16
Income from unutilized provisions	4.7, 4.10	-172.303,14	-62.101,86
Loss from asset impairment		0,00	1,00
Credit interest and related income	4.12	-2.288.713,88	-2.513.063,28
Results (income, expenses, profits and losses) from investing activities	4.12 4.12	-605.188,50	-141.214,77
Interest charges and related expenses	4.12	484,00	379,05
Plus / minus adjustments for changes in working capital accounts or related to operating activities:			
(Increase)/Reduction in inventories		-266.213,63	61.184,96
(Increase)/Reduction in receivables		-26.607,68	1.040.798,61
Increase/(Reduction) in liabilities (excl. banks)		1.173.111,05	-1.001.112,60
Payments for staff compensation		-165.000,00	-120.000,00
LESS:			
Interest charges and related paid-up expenses	4.12	-484,00	-379,05
Paid-up taxes	_	-712.021,90	-817.043,31
Net cash inflow from operating activities (a)	_	10.833.999,05	11.300.731,01
Cash flows from investing activities			
Purchase of tangible and intangible assets	4.1, 4.2	-2.642.558,72	-1.193.130,42
Sale of financial instruments available for sale	4.3.1	3.750.000,00	0,00
Sale of financial instruments at fair value through P&L	4.3.2	1.000.000,00	0,00
Interest and related earnings received	_	1.166.454,22	864.066,94
Net cash flow from investing activities (b)		3.273.895,50	-329.063,48
Cash flow from financing activities			
Dividends paid	4.14	0,00	-259.380,60
Net cash flow from financing activities ©	-	0,00	-259.380,60
Net increase in cash and cash equivalents			
for the period (a) + (b) + ( c)		14.107.894,55	10.712.286,93
Cash and cash equivalents at the beginning of the period	4.5	87.507.526,11	68.793.483,58
Cash and cash equivalents at the end of the period	4.5	101.615.420,66	79.505.770,51
	<del>-</del>		-

## **Interim Changes in Equity Statement**

_	Share Capital	Statutory Reserve	Untaxed reserves	Investments available for sale valuation reserve	Total Reserves	Profits carried forward	Total
Equity at start of period (1.1.2013)	30.240.000,00	4.128.712,22	59.128.478,01	-252.374,00	63.004.816,23	52.459.713,03	145.704.529,26
Effect of policy change (note 2 )	0,00	0,00	0,00	0,00	0,00	-659.321,13	-659.321,13
Adjusted Equity at start of period (1.1.2013)	30.240.000,00	4.128.712,22	59.128.478,01	-252.374,00	63.004.816,23	51.800.391,90	145.045.208,13
Transactions with shareholders							
Dividends distributed	0,00	0,00	0,00	0,00	0,00	-15.120.000,00	-15.120.000,00
Other changes for the period Period earnings net of tax	0,00	0,00	0,00	0,00	0,00	9.219.155,67	9.219.155,67
Other total income net of tax	0,00	0,00	0,00	8.374,00	8.374,00	49.449,09	57.823,09
Total comprehensive income net of tax	0,00	0,00	0,00	8.374,00	8.374,00	9.268.604,76	9.276.978,76
Equity at end of period (30.06.2013)	30.240.000,00	4.128.712,22	59.128.478,01	-244.000,00	63.013.190,23	45.948.996,66	139.202.186,89
Equity at start of period (1.1.2012)	30.240.000,00	3.227.129,90	59.128.478,01	-1.821.045,28	60.534.562,63	38.949.662,11	129.724.224,74
Effect of policy change (note 2 )	0,00	0,00	0,00	0,00	0,00	123.197,82	123.197,82
Adjusted Equity at start of period (1.1.2012)	30.240.000,00	3.227.129,90	59.128.478,01	-1.821.045,28	60.534.562,63	39.072.859,93	129.847.422,56
Transactions with shareholders							
Dividends distributed (Note 4.14)  Other changes for the period	0,00	0,00	0,00	0,00	0,00	(4.032.000,00)	(4.032.000,00)
Period earnings net of tax Valuation of financial assets	0,00	0,00	0,00	0,00	0,00	10.117.959,49	10.117.959,49
available for sale	0,00	0,00	0,00	960.326,03	960.326,03	0,00	960.326,03
Total comprehensive income net of tax	0,00	0,00	0,00	960.326,03	960.326,03	10.117.959,49	11.078.285,52
Equity at end of period (30.06.2012)	30.240.000,00	•	59.128.478,01	-860.719,25	61.494.888,66	45.158.819,42	136.893.708,08

## E. Explanatory notes on the interim concise Financial Statements

## 1. Incorporation and Company activity

The public limited company by the name "THESSALONIKI PORT AUTHORITY Public Limited Company", trading as "ThPA SA" was incorporated in 1999 by the conversion of the legal body governed by public law "Thessaloniki Port Authority" to a public limited company, pursuant to Law 2688/1999. It is supervised by the Ministry of Development, Competitiveness and Maritime Affairs and governed by the provisions of Law 2688/89, is a public utility and has the exclusive right to use and operate the land, buildings and installations on the land section of the Port of Thessaloniki, which belong to the Greek Government, for 50 years.

The company is involved in Transport Auxiliary and Related Activities and Travel Agency Services (STAKOD '08, code 52) providing cargo loading/unloading and storage services, other port handling, and passenger handling services and so on.

On 30.06.2013 and on 30.06.2012 the company employed 467 and 451 people respectively.

## 2. Basis of preparation and presentation for the interim financial statements

## 2.1. Basis of preparation

The interim concise financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as these have been adopted by the European Union and in particular in compliance with the provisions of International Accounting Standard (IAS) 34 "Interim Financial Statements" and have been prepared on the basis that the undertaking is a going concern and the principle of historic cost, with the exception of:

- tangible assets and intangible assets for which the previous adjustment was used, on May 2000, before the company was listed on ATHEX, as the imputed cost on that date;
- investment real estate, valued at fair value;
- financial assets held for trade and valued at fair value through P&L;
- financial assets classified as investments available for sale and valued at fair value with changes being recognized in the comprehensive income statement.

## 2.2 Basis for presentation

The company prepared financial statements in line with the IFRS for the first time for the period ended on 31.12.2005. The financial statements for that period had been prepared in accordance with the IFRS which were published by IASB and the interpretations published by the IFRIC which have been adopted by the EU in Regulation (EC) No 1725/2003 and the relevant amendments thereto, and have been incorporated into a single text by Regulation (EC) No 1126/3.11.2008 and more specifically with the provisions in IAS 34 "Interim Financial Statements".

The interim financial statements are presented in euro.

The attached financial statements were approved by the Board of Directors of "THESSALONIKI PORT AUTHORITY SOCIETE ANONYME" on 29/08/2013 by decision no. 5568/29.08.2013 of the BoD of Th.P.A. S.A.

## 2.3. Accounting policies

The attached interim financial statements must be read in conjunction with the annual financial statements published on December 31, 2012 and available at the company website at <a href="http://www.thpa.gr">http://www.thpa.gr</a> and which include a full analysis of the accounting policies, principles, methods and valuations which were applied as well as an analysis of the major items on the financial statements.

The accounting principles adopted for the preparation of the interim concise financial statements on 30.06.2013 are consistent with those described in the published financial statements for the fiscal year ended on 31.12.2012, save for the adoption of the following new standards and interpretations which are effective for annual periods commencing on January 1, 2013.

The E.U. by a series of regulations has adopted the following new or amended standards and interpretations which are in force from 1.1.2013.

- IAS 1 Presentation of Financial Statements (amendment) Presentation of data in Other Comprehensive Income
- IAS 19 Employee benefits (amendment)

- IFRS 13 Fair value measurement
- Interpretation 20 Stripping costs in the productive phase of a surface mine
- IFRS 7 Financial Instruments: Notifications Adjustment of financial assets and financial liabilities
- Annual Improvements to IFRS 2009-2011

## IAS 1 Presentation of Financial Statements (amendment) – Presentation of data in Other Comprehensive Income

Commission Regulation (EC) no. 475/2012 amended IAS 1 Presentation of Financial Statements – Presentation of data in other comprehensive income. The aim of the amendments to IAS 1 is to render the presentation of an increasing number of items in other comprehensive income clearer and to assist users of the financial statements when distinguishing between the items in other comprehensive income which may at a later instance be reclassified in profit and loss and those which shall never be thus reclassified. The amendment affects only the presentation and has no effect on the financial position of the Company

## IAS 19 Employee benefits (amendment)

Commission Regulation (EC) no. 475/2012 amended IAS 19 Employee Benefits. The amendments to IAS 19 aim to assist users of the financial statements better understand in which way fixed benefit programmes affect the financial position, the financial performance and the cash flows of an economic entity. The standard aims to prescribe the accounting and disclosures for employee benefits. The effects of this amendment are cited below under note 2.4.

## • IFRS 13 Fair Value Measurement

IFRS 13 provides a single IFRS framework for all fair value measurements. IFRS 13 does not change requirements with respect to when a company is required to use fair value but provides guidance on the measurement of fair value in IFRS when fair value is required or permitted. The application of IFRS 13 did not affect the measurement of fair value by the Group and the Company. IFRS 13 also requires certain disclosures of fair value, some from which replace the existing disclosure requirements of other standards, including IFRS 7 Financial Instruments: Disclosures. Some of such disclosures are specifically required for financial instruments by IAS 34.16A(g) and consequently affect the interim concise financial statements.

The effects from the application of the new standard are cited below under note 4.16.

# Published standards not applicable for the current accounting period and which the Company had not adopted earlier.

In addition to the standards and interpretations which have been disclosed in the financial statements for the fiscal use ended on December 31, 2012, the following new standards, amendments/revisions to standards or interpretations have been issued but are not effective for the accounting period commencing on January 1, 2013 and have not been adopted at an earlier stage by the Company.

#### IFRIC 21: Levies

The interpretation is effective for annual accounting periods commencing on or after January 1, 2014. IASB (International Accounting Standards Board) was called to examine how an economic entity must enter into its financial statements the liabilities for the payment of levies which are imposed by government, except for income taxes. This interpretation is an interpretation of IAS 37 – Provisions, Contingent Liabilities and Contingent Assets. IAS 37 establishes the criteria for the recognition of a liabilities, one of which is the requirement for there to be a present liability as a result of a past event (binding event). The interpretation clarified that the binding event which creates the liability for the payment of a levy is the activity described in the relevant legislation which activates the payment of the levy. The European Union has not yet adopted this directive. The Company is currently assessing the effects of this interpretation on its financial statements.

## • IAS 36 Impairment of assets - Disclosure of recoverable amounts for non-financial assets

The amendment is effective for annual accounting periods commencing on or after January 1, 2014. At the development of IFRS 13, IASB decided to amend IAS 36 posing the requirement of the disclosure of information regarding the recoverable amount for impaired assets and in particular in the case where such amount is based on fair value less costs to sell. In particular, instead of the requirement for the disclosure of the recoverable sum of an asset (including goodwill) or a cash flow generating unit on which a significant impairment loss for the reference period was recognized or reversed, the amendment of IAS 36 requires the disclosure of the recoverable amount for each cash flow generating unit to which a goodwill has been distributed or intangible assets with an indefinite useful life and significant accounting value with respect to the total accounting value of the goodwill or the intangible assets with indefinite useful life of the company. The European Union has not yet adopted this directive. The Company does not anticipate for this amendment to have an effect on its financial statements.

# • IAS 39 Financial Instruments: Recognition and Measurement – Novation of Derivatives and Continuation of Hedge Accounting (amendment)

The amendment is effective for annual accounting periods commencing on or after January 1, 2014. According to this amendment an interruption of hedge accounting is not required if a hedge derivative is novated, provided certain criteria are met. IASB proceeded to a limited amendment of IAS 39, in order to cater for the continuation of hedge accounting in certain cases where the counterparty of a hedge instrument changes, in order for such instrument to be cleared. The European Union has not yet adopted this directive. The Company does not anticipate for this amendment to have an effect on its financial statements.

## 2.4. Change of accounting policy

In 2013 the Company has adopted the amendment of IAS 19 which provides for the recognition of actuarial profits/losses directly in other comprehensive income. Until December 31, 2012 the Company recognized only

the actuarial profits/losses which ensued from empirical readjustments and changes to the actuarial hypotheses which cumulatively exceeded 10% of the anticipated liability for the benefit at the start of each period and was entered in the profit and loss statement in equal amounts, depending on the average residual service of the employees it regarded, by application of the margin method in IAS 19.

The change above resulted in the full recognition of liabilities since they also include of the actuarial profits/losses. In compliance with IAS 8 "Accounting Policies, Change in Accounting Estimates and Errors", this change has retroactive application resulting in the readjustment of the previous fiscal year in financial statements.

01.01.2012

This change of accounting policy had the following effects on the Company's financial statements: On January 1, 2012 (amounts in Euros):

	OTIOTIZOTZ
Decrease in retirement benefits liabilities	(153.997,27)
Decrease in deferred tax receivables	(30.799,45)
Increase in equity (results carried forward)	123.197,82
On December 31, 2012 (amounts in Euros):	
	31.12.2012

J1:12:2012
824.151,41
164.830,28
(659.321,13)
(782.518,94)

Total comprehensive income after taxes on December 31, 2012 (sums in Euros):

	31.12.2012
Total comprehensive income after taxes prior to the	
change in accounting policy	20.012.304,52
Benefits recognized in comprehensive income statement	(978.148,68)
Adjustment of income tax	195.629,74
Total comprehensive income after taxes and following	
the change in accounting policy	19.229.785,58

Equity (amounts in Euros):

	31/12/2012	1/1/2012
Equity prior to the change in accounting policy	145.704.529,26	129.724.224,74
Change in results carried forward	(659.321,13)	123.197,82
Equity after to the change in accounting policy	145.045.208,13	129.847.422,56

The change in the accounting policy of the Company had no effect on basic and impaired earnings per share for the previous fiscal year.

It is noted that due to the change of the tax rate, as cited under note 4.13, a tax proceed amounting to €49,449.09 appears in the "Comprehensive Income Statement", corresponding to the actuarial losses recognized in "Other Comprehensive Income" until December 31, 2012.

## 2.5. Major judgments, estimates and assumptions

Preparation of the financial statements in compliance with the IFRS requires that Company management make judgements, accounting estimates and assumptions which affect the published assets and liabilities, and also disclose contingent assets and liabilities on the date the financial statements are prepared, as well as the published income and expenses for the reference period. Despite the fact that such calculations rest on the best possible knowledge of Management with respect to current conditions and trends, actual results may differ from those which were estimated.

Estimates and judgements are constantly re-assessed and are based both on past experience and on other factors including expectations about future events considered reasonable based on specific circumstances and are constantly re-assessed using all available information. Changes in judgements can lead to an increase or reduction in the company's contingent liabilities in the future.

As major accounting estimate is considered to be one where it is important for the picture of the company's financial situation and its results and requires more difficult, subjective or complicated management judgements about the impact of assumptions which are uncertain. The company evaluates such estimates on a continuous basis, relying on past results and on experience, meetings with experts, trends and other methods which are considered reasonable under the specific circumstances, and the forecasts about how they could change in the future.

Furthermore, the company is involved in court cases and claims for compensation in the normal course of business. Management considers whether any settlements will have a significant effect or not on the company's financial position. Despite that, the determination of contingent liabilities related to claims and receivables is a complex business which entails judgments about possible implications as well as interpretations of the laws and regulations involved.

There was no differentiation with respect to judgments, estimates or assumptions to those described in the published financial statements for the fiscal year ended on 31.12.2012.

## 3. Segmental reporting

The Company operates in Greece, irrespective of the fact that its customer base includes international companies, while, additionally, the Company does not engage in commercial or industrial activities other than the provision of services solely within the boundaries of the Port of Thessaloniki and does not have any revenues from external customers/other geographical territories and assets in other geographical territories.

Its business activities regard the provision of services to:

- unitized cargoes (containers);
- conventional cargoes (bulk, general, RO-RO);
- coastal and cruise passengers;
- ships (anchoring, mooring, berthing and other services);
- users of its port and non-port facilities, including the operation of car parking stations (organized or not).

ThPA SA Management assesses the results of these activities and takes business decisions based on the internal financial information system, which is organized based on both the type of service rendered and the differences they generate during the production process, given that they are provided to different types of cargoes (Unitized and Conventional), passengers and other users and the organizational structure of the Company.

Based on the aforementioned, the Company has identified the following four (4) operating segments for disclosure:

- Container Terminal,
- Conventional Cargo,
- Passenger Traffic,
- Utilization of facilities.

## 3.1 Financial data per segment

Company activities per operating segment for fiscal periods 1.1-30.06.2013 and 1.1-30.06.2012 and of Assets and Liabilities for periods 1.1-30.06.2013 and 1.1-30.06.2012 can be broken down as follows:

		1.1-30.6.2013	3			
	CONTAINER	CONVENTIONAL	PASSENGER	UTILIZATION	AT COMPANY LEVEL	TOTAL
	TERMINAL	PORT	TRAFFIC	OF SPACES	AT COMPANT LEVEL	TOTAL
Sales to third parties	13.591.792,35	10.575.265,88	48.114,09	618.114,88	0,00	24.833.287,20
Other income	46.380,28	143.336,11	2.368,74	529.213,70	143.078,75	864.377,58
Profits for the period before tax	6.498.965,31	2.734.515,32	-103.670,38	375.814,18	2.233.762,33	11.739.386,76
Earnings before tax, financing						
results and total depreciation	7.351.506,45	3.177.135,64	-97.488,26	397.356,22	-86.944,98	10.741.565,07
Assets on 30.06.2013	35.231.350,69	12.407.682,05	93.826,71	6.069.262,39	119.076.265,15	172.878.386,99
Equity & Liabilities 30.06.2013	3.995.074,27	9.042.659,41	34.525,11	271.236,72	159.534.891,48	172.878.386,99

		1.1-30.6.2012				
	CONTAINER	CONVENTIONAL	PASSENGER	UTILIZATION	AT COMPANY LEVEL	TOTAL
	TERMINAL	PORT	TRAFFIC	OF SPACES	AT COMPANY LEVEL	TOTAL
Sales to third parties	13.599.483,53	13.019.565,83	49.618,65	574.704,74	0,00	27.243.372,75
Other income	46.884,45	28.542,16	4.516,06	368.583,00	212.056,88	660.582,55
Profits for the period before tax	5.600.981,08	4.253.848,00	-160.311,09	194.331,68	2.816.632,04	12.705.481,71
Earnings before tax, financing						
results and total depreciation	6.355.013,13	5.165.876,64	-139.271,97	228.906,26	162.733,04	11.773.257,10
Assets on 31.12.2012						
(recast)	35.178.868,01	22.323.182,48	529.257,58	6.619.504,27	96.208.534,86	160.859.347,20
Equity & Liabilities 31.12.2012	·	,	,	•	,	,
(recast)	3.954.894,99	5.658.919,31	50.759,67	288.105,22	150.906.668,01	160.859.347,20

Non-allocated Assets relate mainly to cash assets, financial assets and deferred taxation, while non-allocated equity and liabilities relate mainly to all equity, liabilities from suppliers, income tax, asset subsidies, dividends payable and other provisions.

**Major Customers**: There are two customers, who account for more than 10% each, one operating in the operating segment of the CONTAINER TERMINAL and accounting for 13.01% and the other operating in the Conventional Port and accounting for 13.74% of the total Company sales.

# 3.2 Calculation of earnings before taxes, financial results and total amortizations (EBITDA)

Earnings before taxes, financial results and total amortizations (EBITDA) were calculated as follows:

30.06.2013	30.06.2012
11.739.386,76	12.705.481,71
1.895.596,69	1.721.674,39
(2.893.418,38)	(2.653.899,00)
10.741.565,07	11.773.257,10
	11.739.386,76 1.895.596,69 (2.893.418,38)

# 4. Item analysis & other disclosures

# 4.1 Tangible Assets

	Buildings-Facilities	Machinery - Mechanical Equipment	Means of Transportation	Furniture and other equipment	Projects under construction	TOTAL
Cost of fixed	14.233.266,56	55.810.085,55	4.603.669,77	3.530.568,17	15.006.859,36	93.184.449,41
assets on 01.01.2012						
Extensions for the period	126.633,00	289.058,04	349,59	306.657,06	2.707.348,83	3.430.046,52
Impairment of fixed assets	-	-165.810,71	-733.675,71	-5.473,21	-	-904.959,63
Transfers	2.795.767,49	1.319.745,70	31.725,38	0,00	-4.147.237,57	-
Cost of fixed assets on 31.12.2012	17.155.667,05	57.253.078,58	3.902.069,03	3.831.752,02	13.566.969,62	95.709.536,30
Accumulated depreciation 01.01.2012	4.497.752,78	30.661.002,12	2.814.588,38	2.668.903,32		40.642.246,60
Period depreciation	609.245,53	2.416.565,55	142.615,46	224.143,47	-	3.392.570,01
Impairment of fixed assets	-	-165.810,71	-627.420,55	-5.135,01	-	-798.367,27
Total depreciation to 31.12.2012	5.106.998,31	32.911.756,96	2.329.783,29	2.887.911,78	-	43.236.450,34
Carried value on						
31.12.2012	12.048.668,74	24.341.321,62	1.572.285,74	943.840,51	13.566.969,62	52.473.085,96
Cost of fixed assets on 01.01.2013	17.155.667,05	57.253.078,58	3.902.069,03	3.831.752,02	13.566.969,62	95.709.536,30
Extensions for the period	123.989,70	266.278,46	85.138,84	87.079,02	1.807.882,70	2.370.368,72
Transfers	1.258.047,90	1.735.643,74	105.098,75	-	-3.098.790,39	-
Impairment of fixed assets	-	-25.531,91	-	-	_	-25.531,91
Cost of fixed assets on 30.06.2013	18.537.704,65	59.229.468,87	4.092.306,62	3.918.831,04	12.276.061,93	98.054.373,11
Accumulated depreciation 31.12.2012	5.106.998,31	32.911.756,96	2.329.783,29	2.887.911,78	-	43.236.450,34
Period depreciation	371.813,46	1.250.300,36	71.927,10	115.250,81	-	1.809.291,73
Impairment of fixed assets	-	-25.531,91	-	-	_	-25.531,91
Total depreciation to 30.06.2013	5.478.811,77	<u> </u>	2.401.710,39	3.003.162,59	-	45.020.210,16
30:00:2013						

Company assets are free of all liens. The Company has fully depreciated fixed assets of a total acquisition cost of  $\in$ 4.2 mil., of which assets with an acquisition cost of  $\in$ 2.3 mil. are still in use (percentage of 2.88%).

The company has concluded insurance contracts covering possible risks of earthquake, fire and other risks to its assets from acts of god and also covering general civil liability for electromechanical equipment and buildings which have been conceded to it by the Greek State, and employer's civil liability for machinery, vehicles, electric gantry cranes and ordinary gantry cranes.

For fixed assets subject to depreciation an impairment check shall take place when events and conditions suggest that their residual value may no longer be recoverable. Should the residual value of fixed assets exceed their recoverable value, the accessory sum regards an impairment loss, which is recorded directly as an expense in the income statement. No additional impairment loss was recorded for the current period and the period ended on December 31, 2012.

## 4.2 Intangible Assets

	Software	Software in development	Total
Cost of intangible assets on 01.01.2012	1.576.029,85	109.715,20	1.685.745,05
Extensions for the period	31.359,07	692.530,00	723.889,07
Transfers	109.715,20	-109.715,20	-
Cost of intangible assets on 31.12.2012	1.717.104,12	692.530,00	2.409.634,12
Accumulated depreciation to			
01.01.2012	1.431.493,84	-	1.431.493,84
Period depreciation	117.403,69	-	117.403,69
Total depreciation to 31.12.2012	1.548.897,53	-	1.548.897,53
Carried value on 31.12.2012	168.206,59	692.530,00	860.736,59
Cost of intangible assets on 01.01.2013	1.717.104,12	692.530,00	2.409.634,12
Extensions for the period	74.790,00	197.400,00	272.190,00
Transfers	889.930,00	-889.930,00	-
Cost of intangible assets on 30.06.2013	2.681.824,12	-	2.681.824,12
Accumulated depreciation to 31-12-			
2012	1.548.897,53	-	1.548.897,53
Period depreciation	86.304,96	-	86.304,96
Total depreciation to 30.06.2013	1.635.202,49	-	1.635.202,49
Carried value on 30.06.2013	1.046.621,63	•	1.046.621,63

Intangible assets relate to the cost of purchasing software and all expenses incurred to develop software in order for it to be commissioned. Depreciation of software is booked based on a fixed line method over a period of 5 to 10 years.

## 4.3 Financial Assets

#### 4.3.1 Non-current

Financial Assets available for Sale	30.06.2013	31.12.2012
Balance at start of period	3.980.437,50	4.811.591,40
Reductions	-3.750.000,00	-2.472.000,00
Depreciation at a premium (Note 4.12)	5.188,50	72.174,82
Adjustments at fair value (Note 4.6.2)	8.374,00	1.568.671,28
Balance at end of period	244.000,00	3.980.437,50

In 11.02.2013 the bond by ALPHA BANK of nominal value  $\in$  3,750,000.00 which the company held since 2010 was recalled. From the valuations of this particular title a reserve was generated, reducing equity by the sum of  $\in$  20,574.00 and which transferred to the value of the bond due to liquidation at its nominal value.

From the valuation of the bond held on June 30, 2013 a loss amounting to  $\le$ 12.200,00 ensued, which is depicted in the Comprehensive Income Statement under "Other Total Income" by the sum of  $\le$ 8.374,00, since it was offset with the valuation difference amounting to  $\le$  20.574,00, from the bond which expired on 11.02.2013.

## 4.3.2 Current

30.06.2013	31.12.2012
400.000,00	200.000,00
600.000,00	200.000,00
-1.000.000,00	0,00
0,00	400.000,00
	400.000,00 600.000,00 -1.000.000,00

The title by National Bank of Greece of face value €1,000,000.00 which the company held since 2003 was liquidated on 01.04.2013. From the valuation of this particular title a loss amounting to €600,000.00 ensued which was recognized as an income in the period and was entered in financial income (note 4.12).

## 4.4 Trade receivables

	30.06.2013	31.12.2012
Trade Receivables	7.113.716,24	6.038.055,53
Less: Provision for bad debt (note 4.7)	-1.415.853,25	-1.452.756,97
Total	5.697.862,99	4.585.298,56

Given that the company, in accordance with the current "Th.P.A. S.A. Service Price List and Regulation", receives advance payments (deposits) for works, which are settled at regular intervals, the net receivables from customers less accumulated provisions, amounted on 30.06.2013 to the sum of €2,193,340.65 (€5,697,862.99 - €3,504,522.34) while on 31.12.2012 it amounted to the sum of €2,517,209.56 (€4,585,298.56 - €2,068,089.00).

## 4.5 Cash and cash equivalents

	30.06.2013	31.12.2012
Cash	378.506,74	127.946,53
Sight deposits	5.194.137,82	2.750.502,28
Time deposits	96.042.776,10	84.629.077,30
Total	101.615.420,66	87.507.526,11

Sight deposit accounts are credited with interest amounting to EURIBOR +0.15 units. Time account interest rates depend on the level of monies deposited and the term involved, and ranged, for the period 1.1.2013-30.06.2013 from 2.30% to 5.30% (4.70% to 7.65% for the corresponding period in 2012). The current value of these sight and time deposits approximates their book value due to the fixed interest rates and their short maturity dates.

Income from interest from bank deposits are recognized using the accrued interest principle, and amount to  $\in$  2,268,963.64 for the fiscal period ended on 30.06.2013 compared to  $\in$  2,491,361.63 for the corresponding period in 2012 (note 4.12).

## 4.6 Equity

## 4.6.1 Share Capital

ThPA's share capital stands at thirty million two hundred and forty thousand Euros ( $\in$  30,240,000) and is divided into ten million and eighty thousand (10,080,000) ordinary registered shares with a face value of  $\in$  3.00 each. The share capital was fully paid up on 30.06.2013. There was no change during the period.

## 4.6.2 Reserves

		Available for sale investment		
	Statutory reserve	valuation reserve	Untaxed reserves	Total
Balance on January 1 2012	3.227.129,90	-1.821.045,28	59.128.478,01	60.534.562,63
Changes during the fiscal year 2012				
Transfer from profits carried forward	901.582,32	-	-	901.582,32
Valuation of investments available for sale	-	1.568.671,28	-	1.568.671,28
Balance on December 31 2012	4.128.712,22	-252.374,00	59.128.478,01	63.004.816,23
<u>Changes during the period</u> Valuation of financial assets available for sale				
(Note 4.3.1)	-	8.374,00	-	8.374,00
Balance on June 30, 2013	4.128.712,22	-244.000,00	59.128.478,01	63.013.190,23

The statutory reserve has been formed in compliance with the provisions of Commercial Law 2190/1920 and may not be distributed while the company is in operation. Untaxed reserves include reserves from financial income exempt from taxation, which have not been taxed based on special provisions in the law, as well as the Special untaxed reserve of Law 2881/2001. Finally, valuation results for "financial assets available for sale" are monitored in a special reserves account (Note 4.3.1).

Law 4152/9-5-13 amended par. 5 in article 5 of the Articles of Association of Th.P.A. SA and possible goodwill ensuing from performed increases of the share capital of Th.P.A. SA to the extent that such have been entered in a special reserve shall be taxed under the conditions and to the extent provided for by the general provisions.

## 4.7 Other provisions

	Provisions for open tax years	Other provisions	Total	Provisions for bad debt
Balance on 1.1.2012	406.371,74	417.509,99	823.881,73	1.951.337,75
Additional provisions	-	26.295,56	26.295,56	445.372,52
Provisions not used	_	-	-	-56.602,78
Balance on 31.12.2012	406.371,74	443.805,55	850.177,29	2.340.107,49
Additional provisions	-	-	-	68.489,12
Provisions not used (Note 4.10)	-	-	-	-172.303,14
Balance on 30.06.2013	406.371,74	443.805,55	850.177,29	2.236.293,47

<u>Note</u>: Of all provisions for bad debt, the sum of  $\in$  1,415,853.25 was presented as reducing the item "Trade receivables" (note 4.4) and the balance of  $\in$  820,440.23 as reducing the item "Advances and other receivables".

The extra provision for bad debt for the period amounting to  $\in$  68,489.12 has encumbered the Selling Expenses .

It is also noted that the Cost of Sales includes a sum amounting to  $\leq$  51,507.00 which regards the loss from the valuation of stock at the end of the fiscal year and at their liquidation value.

## 4.8 Other liabilities and accrued expenses

_	30.06.2013	31.12.2012
Taxes - duties on Staff and Third party salaries	208.869,87	440.582,99
Other taxes - duties (Note 4.14)	1.005.256,96	39.100,68
Insurance and pension fund dues	532.155,52	727.563,36
Employee salaries payable	336.829,35	729.286,32
Fee beneficiaries (Note4.15)	11.554,02	10.149,45
Accrued expenses	1.373.894,35	1.234.469,07
Other short-term liabilities	1.589.053,57	1.790.226,50
Total	5.057.613,64	4.971.378,37

**Taxes – Duties on Salaries:** This figure primarily regards withholding tax applied to personnel salaries, which are usually paid in the month following the withholding, in compliance with the provisions in tax law.

**Social insurance and pension funds:** This figure primarily comprises of contributions – withholdings to social security funds, as can be seen from the payroll and can be analyzed as follows:

	30.06.2013	31.12.2012
Social Security Institute (IKA) - Other Principal Insurance Funds		
	498.734,23	553.701,22
Contributions to auxilliary funds	33.421,29	173.862,14
Total	532.155,52	727.563,36

**Accrued expenses:** This amount relates to work done during the first six months of the year but not invoiced in that period.

	30.06.2013	31.12.2012
Staff salaries	437.799,56	-
Third party salaries	65.726,00	42.495,65
Third party benefits	364.708,74	96.363,28
Taxes - Duties	515,59	25,24
Concession price	505.144,46	1.076.320,90
Other	<u> </u>	19.264,00
Total	1.373.894,35	1.234.469,07

## 4.9 Sales

_	1.1 - 30.06.2013	1.1 - 30.06.2012
Income from Container Terminal services	3.531.932,50	3.548.394,00
Income from loading/unloading services at the		
Conventional Port	9.013.137,06	11.243.977,96
Income from container services	8.789.767,64	8.892.063,09
Income from mooring and brething	723.752,42	746.830,19
Income from the operation of organized parking		
lots	432.163,80	426.810,69
Income from other services	2.342.533,78	2.385.296,82
Total	24.833.287,20	27.243.372,75

## 4.10 Other income

	1.1 - 30.06.2013	1.1 - 30.06.2012
OAED EKT Subsidies	47.784,38	60.458,93
Income from rents (Note 4.17.2)	422.300,63	448.525,67
Highway Code fines	7.022,05	8.156,46
Income from unused provisions (Note 4.7)	172.303,14	62.101,86
Guarantees forfeited	190.067,45	-
Other income	24.899,93	81.339,63
Total	864.377,58	660.582,55

## 4.11 Salaries - Personnel benefits

The number of staff employed by the Company on June 30, 2013 and 2012 can be broken down as follows:

	30 June 2013	30 June 2012
Salaried Staff *	251	286
Waged Staff **	<u>216</u>	<u>165</u>
TOTAL	467	451

<sup>\*</sup> of whom, 8 were TEI (Technological Educational Institute) students on 30.06.2013 and 11 on 30.06.2012.

The cost of salaries – benefits is broken down as follows:

	1.1 - 30.06.2013	1.1 - 30.06.2012
Full-time staff salaries	4.740.747,30	4.903.113,77
Employer contributions to social security funds	1.164.732,91	1.214.435,45
Side benefits	83.833,28	85.862,83
Provision for personnel compensation	99.486,14	126.491,77
Subtotal	6.088.799,63	6.329.903,82
Wages	2.618.432,95	2.753.992,43
OAED apprentice wages	125.726,92	79.236,32
Employer contributions to social security funds	776.645,00	957.043,72
Side benefits	28.321,15	28.979,74
Provision for personnel compensation	42.471,02	62.517,89
Subtotal	3.591.597,04	3.881.770,10
General Total	9.680.396,67	10.211.673,92

<sup>\*\*</sup> of whom, 79 were OAED school apprentices on 30.06.2013 and 23 on 30.06.2012

## 4.12 Financial income/(expenses)

	1.1 - 30.06.2013	1.1 - 30.06.2012
Credit interest from banks (Note 4.5)	2.268.963,64	2.491.361,61
Income from securities	19.750,24	21.701,67
Valuation differences of financial assets at fair value (Note 4.3.2)	600.000,00	100.000,00
Depreciation above par (Note 4.3.1)	5.188,50	41.214,77
Total Financial Income	2.893.902,38	2.654.278,05
Interest charges and related expenses	-484,00	-379,05
Total Financial Expenses	-484,00	-379,05
Net Financial Income	2.893.418,38	2.653.899,00
4.13 Income tax (current and deferred)		
	1.1 - 30.06.2013	1.1 - 30.06.2012
Current income tax	2.700.044,20	2.637.752,71
Deferred income tax	-179.813,11	-50.230,49
Total	2.520.231,09	2.587.522,22

In compliance with tax Law 4110/2013 the tax rate for fiscal year 2013 is 26% (2012: 20%). Taking into account the new tax rates and in compliance with IAS 12 the Company has readjusted deferred taxation recognizing the difference as proceeds from income tax in profit and loss and in other comprehensive income in the Profit and Loss Statement and the Comprehensive Income Statement correspondingly.

#### 4.14 Dividends

The Ordinary General Meeting of 27.06.2012 decided to distribute a dividend of  $\in$  15,120,000.00 which amounts to  $\in$  1.50 per share. In implementation of Decision 1129/06.06.2011 (interpreting Law 3943/11) tax of 25% was withheld from the dividend only for shareholders other than the wider public sector, amounting to  $\in$  972,611.10, which is depicted in other taxes-duties in the item "Other Liabilities and Accrued Expenses" (Note 4.8). Consequently the net dividend payable was  $\in$ 14,147,388.90 and, together with the corresponding tax was paid on July and August 2013 correspondingly.

The Ordinary General Meeting of 27.06.2012 decided to distribute a dividend of  $\in$  4,032,000 which amounts to  $\in$  0.40 per share. In implementation of Decision 1129/06.06.2011 (interpreting Law 3943/11) tax of 25% was withheld from the dividend only for shareholders other than the

wider public sector and consequently the net dividend payable was €3,772,619 and the dividend was paid on 24.7.2012.

## 4.15 Transactions with related parties

## Managers' fees

In the current fiscal period salaries and attendance fees were paid to the directors in the Board of Directors amounting to a total of  $\in$ 68,505.84 (30.06.2012:  $\in$ 68,033.36). Moreover, senior executives were paid, for the same period, total fees of  $\in$ 290,417.51 (30.06.2012:  $\in$ 293,593.64). These fees can be broken down as follows:

	30.00.2013	30.00.2012
Short-term benefits		
Board of Directors fees	68.505,84	68.033,36
Salaries	290.417,51	293.593,64
Total (a)	358.923,35	361.627,00
Post retirement benefits associated with:		
Termination benefits	5.239,03	6.816,00
Total (b)	5.239,03	6.816,00

20.06.2012 20.06.2012

**Note:** The fees of managers and other executives were subject to employer social security contributions of €72,259.16 (30.06.2012: €59,778.00).

In addition to the fees cited, no other business relationship or transaction existed in 1.1.2013 - 30.06.2013 and no other benefits were provided during the current period by the company to persons participating in its management. In addition to this, on 30.06.2013, €11,554.02 (31.12.2012: €10,149.45) was owed in fees to Board of Directors members (note 4.8).

Finally, it is cited that the cumulative provision for personnel compensation includes a sum of €251,937.14 (31.12.2012: €192,714.54) which regards senior and other Company executives.

## 4.16 Financial Instruments - Fair Value

The Company uses the hierarchy below in order to establish and disclose the fair value of its financial instruments, per measurement technique:

Level 1: Negotiable (not adjusted) values on active markets for the same assets or liabilities;

**Level 2:** Other techniques where all inflows with a significant impact on the recorded fair value are observable, either directly or indirectly;

**Level 3:** Techniques which employ data that has a significant impact on the recorded fair value and is not based on observable market data.

The fair values of available for sale financial instruments and financial instruments through profit and loss are based on market valuation. For all financial instruments, their fair values are affirmed by the financial institutions with which the Company has concluded the corresponding contracts. The valuation method takes into account all factors in order to determine the fair value with accuracy and falls under Level 2 of the hierarchy above with respect to the determination of the fair value.

During the period at hand, there were no transfers between Levels 1 and 2 or transfers within and outside of Level 3 for the measurement of the fair value. Furthermore, there was no change with respect to the intended purpose of some financial asset, during the same period, which would have led to a different classification of that financial asset.

The sums by which holding, receivables and short-term liabilities appear on the Financial Position Statement (Balance Sheet), approximate their corresponding fair values, due to their short-term maturity. Consequently, there are no differences between the fair values and the corresponding accounting values of financial Assets and Liabilities. The Company does not utilize derivative financial instruments and does not utilize financial instruments classified at Level 3.

The movement of financial assets is illustrated in note 4.3 of the interim financial statements.

## 4.17 Commitments and Contingent receivables – liabilities

## 4.17.1 Pending cases

## **Third party claims**

On 30.06.2013 there were third party claims pending against the company for a total sum of €136,701,857.79 (31.12.2012: €136,706,217.78). Of that amount, € 136,314,315.28 relates to a claim by "Plota Parking S.A." for loss of earnings. Despite those pending cases, Company management decided not to form a relevant provision because many years usually elapse before decision in such cases becomes final and it is not feasible to estimate the outcome of the case or calculate the compensation, not even by the lawyers handling the cases.

## **Company claims**

Company claims before courts against third parties amounted to €473,004.03 (31.12.2012: €477,288.03). These include: €36,787.47 from sub judice customers (31.12.2012: €36,787.47), €369,575.00 from compensations (31.12.2012: €373,859.00) and €66,641.56 from other sub judice claims (31.12.2012: €66,641.56).

#### 4.17.2 Receivables

The company has signed various operating lease agreements, which regard the concession of sites until March 2025. The Company's minimum receivables under those leases, depending on their expiry date, can be broken down as follows:

Total	2.295.460.00	1.550.375.57
More than 5 years	355.358,19	381.619,45
1 – 5 years	427.120,54	608.647,53
<1 year	1.512.981,27	560.108,59
Contracts of up to:	<u>30.06.2013</u>	31.12.2012

The leased properties are included in the attached comprehensive income statement for the period ended on June 30, 2013 (note 4.10) and amount to € 422,300.63 (30.06.2012: €448,525.67).

#### 4.17.3 Guarantees

On 30.06.2013 the company held letters of credit from suppliers and customers worth  $\[ \in \]$ 7,854,292.12 compared to  $\[ \in \]$ 12,758,474.82 on 31.12.2012. Of these, the sum of  $\[ \in \]$ 6,219,292.12 relates to suppliers and  $\[ \in \]$ 1,635,000.00 relates to customers on 30.06.2013 compared to  $\[ \in \]$ 10,873,747.82 for suppliers and  $\[ \in \]$ 1,885,000.00 for customers on 31.12.2012.

## 4.17.4 Open tax years

The company has been audited for taxation purposes up to and including the 2004 fiscal year and consequently its tax liabilities for fiscal years 2005 -2010 have not been rendered final. Company management estimates that adequate provisions have been formed for the open tax years (note 4.7) and cash flows are not expected to be significantly affected when taxes are finalized during tax audits.

For fiscal year 2011 and 2012, the Company, which is subject to tax audit by the independent auditors accountants in compliance with par. 5 of article 82 of Law 2238/1994, has received a Tax Compliance Certificated without any ensuing differences.

## **4.17.5 Capital expense commitments**

On June 30, 2013 the Company had not contractual obligations for the purchase of tangible fixed assets.

## 4.18 Earnings per share

Basic and diluted earnings per share are calculated by dividing the net profit corresponding to holders of common shares of the company by the average weighted number of common shares in circulation during the accounting period.

	1.1 - 30.06.2013	1.1 - 30.06.2012
Net profit corresponding to company shareholders	9.219.155,67	10.117.959,71
Weighted average of ordinary shares (note 4.6.1)	10.080.000	10.080.000
Basic and diluted earnings per share (€/share)	0,9146	1,0038

## 4.19 Events occurring after the interim Financial Statements

There were no events after the preparation of the financial statements of June 30, 2013 which would have a significant impact on the comprehension of these Financial Statements and should either have been disclosed, or the items on the published financial statements to have been differentiated.

## **THESSALONIKI, 29/08/2013**

## PERSONS RESPONSIBLE FOR THE PREPARATION OF THE FINANCIAL STATEMENTS

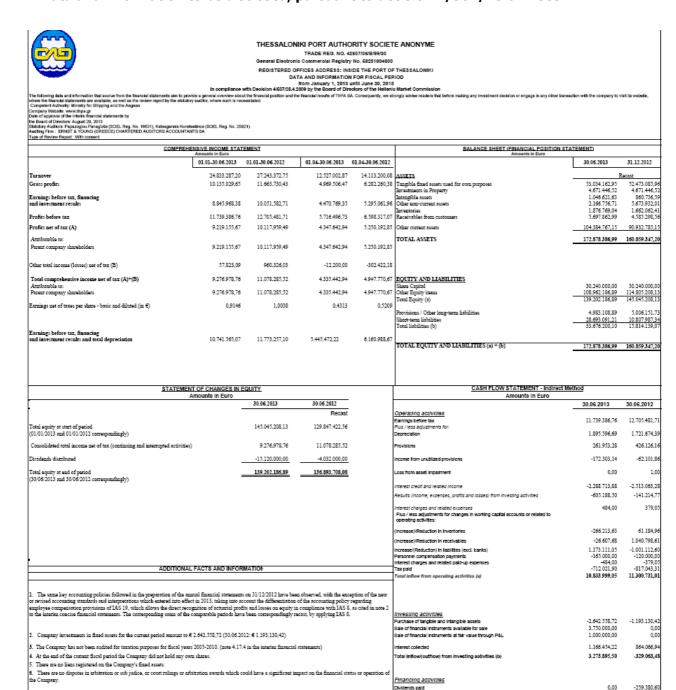
THE CHAIRMAN & THE VICE- THE C.F.O. THE HEAD OF THE MANAGING DIRECTOR CHAIRMAN ACCOUNTING DEPARTMENT

 St. AGELOUDIS
 K. PAPAIOANNOU
 A. BROZOS
 M. HONDROULAKI

 ID Card No:
 ID Card No:
 ID Card No: AE179855/07

 AB701240/06
 A727946/04
 P749845/97
 License No.: 0039369

## F. Data and information to be disclosed, pursuant to decision 4/507/28.04.2009



otal outflow from financing activities ( o)

License No.: 0039369 / ID Card No.: AE179855/07

Net increase in period's cash and cash equivalents (a)+(b)+( c)

ih and each equivalents at the beginning of the period ih and each equivalents at the end of the period

SIX MONTH FINANCIAL REPORT for the period ended June 30, 2013

ID Card No.: AA 727946/04

13. Other total income after tax include the valuation of the financial instruments available for sale amounting to € 8.374,00 as well as the income tax corresponds actuarial losses the to the change of the tax factor amounting to € 49.449,09.

The company has formed, up to 30.06.2013, total provisions for open tax years amounting to € 406.371.74 and other provisions amounting to € 443.805.55.

tions with related parties: (as such are defined in IAS 24) Income: € 0, Expenses: € 0, Receivables: € 0, Liabilities: € 0, Receivables from Management. €11.534,02 Executives and BoD fees: €290.417,51

CHIEF FINANCIAL OFFICER

ID Card No.: P749845/97

0.00

87.507.526,11 101.615.420,66

14.107.894.55 10.712.286.9

-259.380.6

8. Number of staff employed on: 30.06.2013 and 30.06.2012 amounted to 467 & 451 people respectively

No interruption of the operation of a Company sector has occurred in the period closed.
 Erraings per share were calculated based on the weighted awarage on the total number of share.

N AND CEO ThPA 8A

ID Card No.: AB 701240/06