

## THESSALONIKI PORT AUTHORITY SOCIETE ANONYME TRADE REG. NO. 42807/06/B/99/30

General Electronic Commercial Registry No. 58231004000

REGISTERED OFFICES ADDRESS: INSIDE THE PORT OF THESSALONIKI

## DATA AND INFORMATION FOR FISCAL PERIOD

from January 1 until September 30, 2013 In compliance with Decision 4/507/28.4.2009 by the Board of Directors of the Hellenic Market Commission The following data and information that accrue from the financial statements aim to provide a general overview about the financial position and the financial results of ThPA SA. Consequently, we strongly advise readers that before making any investment decision or engage in any other transaction with the company to visit its website, where the financial statements are available, as well as the review report by the statutory auditor, where such is necessitated. Competent Authority: Winistry for Shipping and the Aegean Company Website: www.thma.or

Company Website: www.thpa.gr Date of approval of the interim financial statements by

the Board of Directors: November 28 2013

| COMPREHENSIVE INCOME STATEMENT<br>Amounts in Euro                               |                           |                  |                                  |                  | BALANCE SHEET (FINANCIAL POSITION S<br>Amounts in Euro                                      | BALANCE SHEET (FINANCIAL POSITION STATEMENT)      |   |  |
|---|---------------------------|------------------|----------------------------------|------------------|---|---|---|--|
|   | 01.01-30.09.2013          | 01.01-30.09.2012 | 01.07-30.09.2013                 | 01.07-30.09.2012 |   | 30.09.2013  | 31.12.2012  |  |
| Turnover  | 37.559.625,89             | 39.972.542,38    | 12.726.338,69                    | 12.729.169,63    | ASSETS  | H   | Recast  |  |
| Gross profits   | 16.225.752,31             | 17.219.338,54    | 6.090.722,66                     | 5.555.608,11     | Tangible fixed assets used for own purposes   | 52.307.002,37                                     | 52.473.085,96                                     |  |
| Earnings before tax, financing<br>and investment results                        | 14.193.845,41             | 14.620.515,41    | 5.347.877,03                     | 4.568.932,70     | Investments in Property<br>Intangible assets<br>Other non-current assets                    | 4.671.446,52<br>1.001.466,27<br>2.020.739,99      | 4.671.446,52<br>860.736,59<br>5.673.932,01        |  |
| Profits before tax  | 17.975.102,13             | 18.500.099,17    | 6.235.715,37                     | 5.794.617,46     | Inventories<br>Trade Receivables  | 1.989.251,51<br>5.608.686,10                      | 1.662.062,41<br>4.585.298,56                      |  |
| Profits net of tax (A)  | 13.760.976,58             | 14.679.008,50    | 4.541.820,91                     | 4.561.049,01     | Other current assets  | 93.014.470,55                                     | 90.932.785,15                                     |  |
| Attributable to:  |                           |                  |                                  |                  | TOTAL ASSETS  | 160.613.063,31                                    | 160.859.347,20                                    |  |
| Parent company shareholders   | 13.760.976,58             | 14.679.008,50    | 4.541.820,91                     | 4.561.049,01     |   |   |   |  |
| Other total income/(losses) net of tax (B)                                      | 57.823,09                 | 1.566.917,84     | 0,00                             | 606.591,81       |   |   |   |  |
| Total comprehensive income net of tax (A)+(B)                                   | 13.818.799,67             | 16.245.926,34    | 4.541.820,91                     | 5.167.640,82     | EQUITY AND LIABILITIES  |   |   |  |
| Attributable to:<br>Parent company shareholders                                 | 13.818.799,67             | 16.245.926,34    | 4.541.820,91                     | 5.167.640,82     | Share Capital<br>Other Equity items<br>Total Equity (a)                                     | 30.240.000,00<br>113.504.007,80<br>143.744.007,80 | 30.240.000,00<br>114.805.208,13<br>145.045.208,13 |  |
| Earnings net of taxes per share - basic and diluted (in $\epsilon$ )            | 1,3652                    | 1,4563           | 0,4506                           | 0,4525           | Provisions / Other long-term liabilities<br>Short-term liabilities<br>Total liabilities (b) | 4.947.685,88<br>11.921.369,63<br>16.869.055,51    | 5.006.151,73<br>10.807.987,34<br>15.814.139,07    |  |
| Earnings before tax, financing<br>and investment results and total depreciation | 17.033.508,59             | 17.231.958,91    | 6.291.943,52                     | 5.458.701,81     | TOTAL EQUITY AND LIABILITIES (a) + (b)  | 160.613.063,31                                    | 160.859.347,20                                    |  |
|   | STATEMENT OF CHANGES IN I | EQUITY           |                                  |                  | CASH FLOW STATEMENT - Indirect  | Method  |   |  |
|   | Amounts in Euro           | 20.00.2012       | 20.00.0010                       |                  | Amounts in Euro   |   |   |  |
| -   |                           | 30.09.2013       | 30.09.2012                       |                  | • · · · · · · ·   | 30.09.2013  | 30.09.2012  |  |
| Total equity at start of period   |                           | 145.045.208.13   | Αναδιατυπωμένα<br>129.847.422.56 |                  | <u>Operating activities</u><br>Earnings before tax<br>Plus / less adjustments for:          | 17.975.102,13                                     | 18.500.099,17                                     |  |
| (01/01/2013 and 01/01/2012 correspondingly)                                     |                           | 110.010.200,10   | 129.017.122,00                   |                  | Depreciation  | 2.839.671,10                                      | 2.611.443,50                                      |  |

| STATEMENT OF CHAN<br>Amounts in  |  | CASH FLOW STATEMENT - Indirect Method<br>Amounts in Euro             |   |                                      |               |
|--|--|--|---|--------------------------------------|---------------|
| Amounts in   | 30.09.2013   | 30.09.2012   | Amo   | 30.09.2013                           | 30.09.2012    |
|  |  | Αναδιατυπωμένα   | Operating activities<br>Earnings before tax   | 17.975.102,13                        |               |
| Total equity at start of period<br>(01/01/2013 and 01/01/2012 correspondingly)   | 145.045.208,13   | 129.847.422,56   | Plus / less adjustments for:<br>Depreciation  | 2.839.671,10                         | 2.611.443,50  |
| Consolidated total income net of tax (continuing and interrupted activities)   | 13.818.799,67  | 16.245.926,34  | Provisions  | 354.643,79                           | 630.667,78    |
| Dividends distributed  | -15.120.000,00   | -4.032.000,00  | Income from unutilized provisions   | -267.872,91                          | 0,00          |
| Total equity at end of period<br>(30/09/2013 and 30/09/2012 correspondingly)   | 143.744.007,80   | 142.061.348,90   | Interest credit and related income  | -3.176.753,22                        | -3.719.550,31 |
|  |  |  | Results (income, expenses, profits and losses) from investin  | g activities -605.188,50             | -160.809,51   |
|  |  |  | Depreciation of subsidized fixed assets   | -7,92                                | 0,00          |
|  |  |  | Interest charges and related expenses<br>Plus / less adjustments for changes in working capital acco<br>operating activities:         | 685,00 unts or related to            | 776,06        |
|  |  |  | Increase in inventories   | -378.696,10                          | -10.796,10    |
|  |  |  | (Increase)/Reduction in receivables   | -72.875,19                           | 229.503,60    |
|  |  |  | Increase/(Reduction) in liabilities (excl. banks)<br>Personnel compensation payments<br>Interest charges and related paid-up expenses | 269.578,42<br>-255.000,00<br>-685.00 | -210.000,00   |
| ADDITIONAL FACTS AND INFORMATION   |  |  | Tax paid  | -2.848.222,83                        | -2.043.357,54 |
|  |  |  | Total inflow from operating activities (a)  | 13.834.378,77                        | 14.955.166,02 |
| <ol> <li>The same key accounting policies followed in the preparation of the annual financial<br/>revised accounting standards and interpretations which entered into effect in 2013, takin<br/>compensation provisions of IAS 19, which allows the direct recognition of actuarial pro-<br/>interim concise financial statements. The corresponding sums of the comparable periods</li> </ol> | g into account the differentiation o<br>fits and losses on equity in complia | f the accounting policy regarding nce with IAS 8, as cited in note 2 | employee  |                                      |               |
| internit concise maneral statements. The corresponding sums of the comparable periods  | nave been correspondingly recast,  | by apprying 1765 6.  | Purchase of tangible and intangible assets  | -2.814.317,19                        | -2.446.045,21 |
|  |  |  | Sale of financial instruments available for sale  | 3.750.000,00                         |               |
| 2. Company investments in fixed assets for the current period amount to € 2.814.317,19 (30.09.2012: € 2.446.045,21)  |  |  | Sale of financial instruments at fair value through P&L   | 1.000.000,00                         | 0,00          |
| 3. The Company has not been audited for taxation purposes for fiscal years 2005-2010.  | Interest collected   | 2.280.616,70   | 2.489.261,53  |                                      |               |
| 4. At the end of the current fiscal period the Company did not hold any own shares.  | Total inflow/(outflow) from investing activities (b)                         | 4.216.299,51   | 2.515.216,32  |                                      |               |
| <ol><li>There are no liens registered on the Company's fixed assets.</li></ol>   |  |  |   |                                      |               |

-4.030.027,50 -4.030.027,50

82.233.838,42

5. There are no liens registered on the Company's fixed assets.

6. There are no disputes in arbitration or sub judice, or court rulings or arbitration awards which could have a significant impact on the financial status or operation of the Company. Financing activities -15,105,851,99 Dividends paid 7. The company has formed, up to 30.09.2013, total provisions for open tax years amounting to € 406.371,74 and other provisions amounting to € 417.509,99. -15.105.851,99 Total outflow from financing activities ( c) 2.944.826,29 13.440.354,84 Net increase in period's cash and cash equivalents (a)+(b)+( c) 87.507.526,11 68.793.483,58 8. Number of staff employed on 30.09.2013 and 30.09.2012 amounted to 418 & 458 people respectively. Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period 90.452.352,40

9. No interruption of the operation of a Company sector has occurred in the period closed.

10. Earnings per share were calculated based on the weighted average on the total number of shares.

11. Transactions with related parties: (as such are defined in IAS 24) Income:  $\notin$  0, Expenses:  $\notin$  0, Receivables:  $\notin$  0, Receivables:  $\notin$  0, Receivables from Management:  $\notin$ 0, Liabilities to Management: €3.922,73 Executives and BoD fees: € 526.783,77

12. The Regular General Meeting of Company Shareholders approved the distribution of dividend from the profits for fiscal year 2012 amounting to  $\in$  15.120.000,00 ( $\notin$  1,50 / share). Following the deduction of the tax corresponding to the devidend, most of the net sum was paid on 23/7/2013.

|   | r tax includes the valuation of the financial instrum<br>o the change of the tax rate, amounting to $\in$ 49.449, | ents available for sale, amounting to $\in 8.374,00$ , as we 09. | ll as the income tax  |  |
|---|---|--|---|--|
| CHAIRMAN AND CEO ThPA SA                    | VICE-CHAIRMAN   | CHIEF FINANCIAL OFFICER  | ACCOUNTANT  |  |
| ST. AGELOUDIS<br>ID Card No.:. AB 701240/06 | K. PAPAIOANNOU<br>ID Card No.: AA 727946/04   | <b>A. BROZOS</b><br>ID Card No.: P749845/97 Lic                  | M. HONDROULAKI<br>cense No.: 0039369 / ID Card No.: AE179855/07 |  |